

NEW! from the ABA YLD
100 Plus Pointers for the New Partner

Transitioning from an associate to a partner in a law firm is a leap of faith. You need faith in yourself and faith in your firm. *100 Plus Pointers for the New Partner* will guide you through the questions, issues, and information that you should be familiar with as you take on this new role.

This easy-to-read electronic publication includes such tips as understanding your firm's governance, structure, and economics; personal strategies for business and client development; and skills and knowledge needed to step up into a leadership position.

Topics include:

- Getting Started
- Client Relations
- The Business of Law
- Business Development
- Firm Governance
- Compensation/Perks/Benefits
- Paralegals
- Client Management
- Human Resources—Associates, Assistants, and Paralegals
- Leadership/Management/Administration

Download *100 Plus Pointers for the New Partner* at www.abanet.org/yld/newpartnertools.