

“Committee Spotlight”
The Retail Leasing Committee

Volunteer to be a Co-Host for
“The Nuts and Bolts of Retail Leases”
Conference Call Series

On November 20, 2008, the Retail Leasing Committee held its second conference call in the series, “The Nuts and Bolts of Retail Leases.” The subject of the call was “Exclusive Use Provisions.”

The call was co-hosted by Stephanie J. Sprenkle, associate with Pepper Hamilton LLP, resident in the Philadelphia office, and Lauren A. Beetle, associate with Ballard, Spahr, Andrews & Ingersoll, LLP, resident in the Voorhees, New Jersey office. Murphy McMillan, a real estate lawyer with Baker, Donelson, Bearman, Caldwell & Berkowitz, PC in the firm’s Birmingham, Alabama office, and Vice Chair of the Retail Leasing Committee, moderated the call.

The call was attended by 54 lawyers from across the country and provided attendees with valuable insight into landlords’ and tenants’ respective positions in the negotiation of exclusive use provisions in retail leases, including remedies for violations of such provisions. The co-hosts also offered their thoughts on the most likely compromise positions.

The “Nuts and Bolts of Retail Leases” is a bi-monthly conference call series designed to provide newly practicing lawyers, as well as those new to the retail leasing field, with a basic understanding of the provisions and concepts that are unique to retail leases. Over the course of the series, co-hosts will fully negotiate a retail lease from a landlord’s and tenant’s perspective, so that attendees may gain an understanding of the relevant issues.

The next call is scheduled for January 22, 2009, and the topic will be “Radius Restrictions.”

For additional information, or to volunteer to co-host a future call, please contact Murphy McMillan at mmcmillan@bakerdonelson.com.