**Succession Planning with a Human Touch**
Issue 41, November 8, 2016

**Think Fast! 9 Ways to Handle a Question You Don’t Want to Answer**
Say your boss or the bar president asks you a question you don’t want to answer. Should you take a tip from the presidential debates and just start talking about something else? No … but there are some things you can do to buy yourself some time and get out of the hot seat, while being as forthright as you can at that moment. At Fast Company, Stephanie Vozza shares nine tips from corporate communications experts. Will you need them at your next meeting?

**State Bar of Arizona’s Magazine Takes Personal Approach to Lawyer Retirement, Succession**
For a lawyer, almost nothing is more personal, and often difficult, than the decision to close a practice and end a legal career. Arizona Attorney Magazine recently ran an article about succession planning for lawyers written by a legal recruiting exec watching his father go through this process. At his AZ Attorney blog, the State Bar of Arizona’s Tim Eigo says you should read this “moving and compelling” personal account, get up to speed on the national trend in lawyer retirements … and watch the Division for Bar Services-sponsored documentary “Period. New Paragraph.”

**Mixed Messages? How a Cohesive Approach Can Help Your Bar’s Brand**
Can everyone at your bar quickly and effectively answer the question, “So, what does the bar association do?” Is the organization in the midst of some big changes? Do your various publications, social media accounts, and other communication tools use a hodgepodge of approaches with no real unity among them? If so, maybe you need to develop a messaging platform. At ragan.com, Carolyn McMaster explains why this “house style guide for communication” can be so powerful, and how you can start building yours today.

**ABA-Requested Audit Finds Errors in How Law Schools Report Job Data**
The first ABA-requested audits of law schools’ employment data about recent graduates are in … and they’re not looking good. A series of reviews found several deficiencies in how 10 randomly selected schools reported employment outcomes for their 2015 graduates, including that half missed an important compliance benchmark. But is the underlying information accurate, and it’s mostly a matter of handling the paperwork correctly? Inside Higher Ed takes an in-depth view of the auditing process and what the results might mean.