STATEMENT OF
KAREN J. MATHIS
PRESIDENT OF THE AMERICAN BAR ASSOCIATION
before the
COMMITTEE ON THE JUDICIARY
of the
UNITED STATES SENATE
concerning
“THE THOMPSON MEMORANDUM’S EFFECT ON THE RIGHT TO COUNSEL IN CORPORATE INVESTIGATIONS”
SEPTEMBER 12, 2006
Mr. Chairman, Ranking Member Leahy and Members of the Committee:

My name is Karen J. Mathis. I am the President of the American Bar Association (ABA) and a practicing attorney with the firm of McElroy, Deutsch, Mulvaney & Carpenter, LLP in Denver, Colorado. Thank you for the opportunity to testify before you today on behalf of the ABA and its more than 410,000 members on the critical issues surrounding “the Thompson Memorandum’s Effect on the Right to Counsel in Corporate Investigations.”

The ABA strongly supports preserving the attorney-client privilege and the work product doctrine. We are concerned about language in the Department of Justice’s Thompson Memorandum—and other related federal governmental policies and practices—that have begun to seriously erode these fundamental rights.1 We also are concerned about the separate provision in the Thompson Memorandum that erodes employees’ constitutional and other legal rights, including the right to effective legal counsel and the right against self-incrimination.

The Importance of the Attorney-Client Privilege and the Work Product Doctrine

The attorney-client privilege—which belongs not to the lawyer but to the client—historically has enabled both individual and corporate clients to communicate with their lawyer in confidence. As such, it is the bedrock of the client’s rights to effective counsel and confidentiality in seeking legal advice. From a practical standpoint, the privilege also plays a key role in helping companies to act legally and properly by permitting corporate clients to seek out and obtain guidance in how to conform conduct to the law. In addition, the privilege facilitates self-

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1 On August 9, 2005, the ABA adopted a resolution, sponsored by the ABA Task Force on Attorney-Client Privilege, supporting the preservation of the attorney-client privilege and work product doctrine, opposing governmental actions that erode these protections, and opposing the routine practice by government officials of seeking the waiver of these protections through the granting or denial of any benefit or advantage. Previously, in August 2004, the ABA adopted a resolution supporting five specific changes to the then-proposed amendments to the Federal Sentencing Guidelines for Organizations, including amending the Commentary to Section 8C2.5 to state affirmatively that waiver of attorney-client and work product protections “should not be a factor in determining whether a sentencing reduction is warranted for cooperation with the government.” Both ABA resolutions, and detailed background reports discussing the history and importance of the attorney-client privilege and work product doctrine and recent governmental assaults on these protections, are available at http://www.abanet.org/poladv/acprivilege.htm.
investigation into past conduct to identify shortcomings and remedy problems as soon as possible, to the benefit of corporate institutions, the investing community and society-at-large. The work product doctrine underpins our adversarial justice system and allows attorneys to prepare for litigation without fear that their work product and mental impressions will be revealed to adversaries.

**The Thompson Memorandum’s Erosion of the Attorney-Client Privilege and the Work Product Doctrine**

A number of federal governmental agencies—including the Department of Justice and the U.S. Sentencing Commission—have adopted policies in recent years that weaken the attorney-client privilege and work product doctrine in the corporate context by encouraging federal prosecutors to routinely pressure companies and other organizations to waive these legal protections as a condition for receiving credit for cooperation during investigations.

The Department of Justice’s privilege waiver policy is set forth in a January 2003 memorandum written by then-Deputy Attorney General Larry Thompson entitled “Principles of Federal Prosecution of Business Organizations.” The so-called “Thompson Memorandum” instructs federal prosecutors to consider certain factors in determining whether corporations and other organizations should receive cooperation credit—and hence leniency—during government investigations. One of the key factors cited in the Thompson Memorandum is the organization’s willingness to waive attorney-client and work product protections and provide this confidential information to government investigators. The Thompson Memorandum stated in pertinent part that:

One factor the prosecutor may weigh in assessing the adequacy of a corporation’s cooperation is the completeness of its disclosure including, if necessary, a waiver of the attorney-client and work product protections, both with respect to its internal investigation and with respect to communications between specific officers, directors,

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and employees and counsel. Such waivers permit the government to obtain statements of possible witnesses, subjects and targets, without having to negotiate individual cooperation or immunity agreements. In addition, they are often critical in enabling the government to evaluate the completeness of a corporation’s voluntary disclosure and cooperation. Prosecutors may, therefore, request a waiver in appropriate circumstances. The Department does not, however, consider waiver of a corporation’s attorney-client and work product protection an absolute requirement, and prosecutors should consider the willingness of a corporation to waive such protection when necessary to provide timely and complete information as one factor in evaluating the corporation’s cooperation.

The Thompson Memorandum expanded upon a similar directive that a previous Deputy Attorney General, Eric Holder, sent to federal prosecutors in 1999.3

Although the Thompson Memorandum, like the earlier Holder Memorandum, stated that waiver is not an absolute requirement, it nevertheless made it clear that waiver was a key factor for prosecutors to consider in evaluating an entity’s cooperation. It relied on the prosecutor’s discretion to determine whether waiver was necessary in the particular case.

While the Department’s privilege waiver policy was established by the 1999 Holder Memorandum and expanded by the 2003 Thompson Memorandum, the issue of coerced waiver was further exacerbated in November 2004 when the U.S. Sentencing Commission added language to the Commentary to Section 8C2.5 of the Federal Sentencing Guidelines that, like the Department’s policy, authorized and encouraged prosecutors to seek privilege waiver as a condition for cooperation.4

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3 See Memorandum from Eric Holder, Deputy Attorney General, Department of Justice, to Component Heads and United States Attorneys, Bringing Criminal Charges Against Corporations (June 16, 1999), available at http://www.usdoj.gov/criminal/fraud/policy/Chargingcorps.html. The so-called “Holder Memorandum” stated in pertinent part as follows:

In gauging the extent of the corporation’s cooperation, the prosecutor may consider the corporation’s willingness to identify the culprits within the corporation, including senior executives, to make witnesses available, to disclose the complete results of its internal investigation, and to waive attorney-client and work product privileges.

4 The 2004 amendment to the Sentencing Guidelines added the following language to the Commentary:
In an attempt to address the growing concerns expressed about government-coerced waiver, then-Acting Deputy Attorney General Robert McCallum sent a memorandum to all U.S. Attorneys and Department Heads in October 2005 instructing each of them to adopt “a written waiver review process for your district or component,” and local U.S. Attorneys are now in the process of implementing this directive.\(^5\) The McCallum Memorandum does not establish any minimum standards for, or require national uniformity regarding, privilege waiver demands by prosecutors. As a result, the McCallum Memorandum is likely to result in numerous different waiver policies throughout the country, many of which may impose only token restraints on the ability of federal prosecutors to demand waiver. More importantly, it fails to acknowledge and address the many problems arising from government-coerced waiver.

**Unintended Consequences of Prosecutor Demands for Privilege Waiver**

The American Bar Association is concerned that the Department of Justice’s privilege waiver policy—like the 2004 privilege waiver amendment to the Sentencing Guidelines—has brought about a number of profoundly negative, if unintended, consequences.

First, the ABA believes that these waiver policies adopted by the Department of Justice and the Sentencing Commission have resulted routinely in the compelled waiver of attorney-client privilege and work product protections. Although the Thompson Memorandum and the privilege waiver language in the Sentencing Guidelines state that waiver is not mandatory and should not be

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Waiver of attorney-client privilege and of work product protections is not a prerequisite to a reduction in culpability score [for cooperation with the government]…unless such waiver is necessary in order to provide timely and thorough disclosure of all pertinent information known to the organization.

While this language begins by stating a general rule that a waiver is “not a prerequisite” for a reduction in the culpability score—and leniency—under the Guidelines, that statement is followed by a very broad and subjective exception for situations where prosecutors contend that waiver “is necessary in order to provide timely and thorough disclosure of all pertinent information known to the organization.” As a result, the exception essentially swallows the rule. Prior to the change, the Commentary was silent on the issue and contained no suggestion that such a waiver would ever be required. For a detailed discussion of the 2004 privilege waiver amendment, please see the ABA’s March 28, 2006 written comments to the U.S. Sentencing Commission, available at [www.abanet.org/poladv/abaussc32806.pdf](http://www.abanet.org/poladv/abaussc32806.pdf).

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required in every situation, these policies have led many prosecutors to pressure companies and
other entities to waive their privileges on a regular basis as a condition for receiving cooperation
credit during investigations. From a practical standpoint, companies have no choice but to waive
when requested to do so, as the government’s threat to label them as “uncooperative” will have a
profound effect not just on charging and sentencing decisions, but on each company’s public image,
stock price, and credit worthiness as well.

The growing trend of government-coerced waiver was confirmed by a recent survey of over
1,200 in-house and outside corporate counsel that was completed by the Association of Corporate
Counsel, the National Association of Criminal Defense Lawyers, and the ABA in March 2006.6
According to the survey, almost 75% of corporate counsel respondents believe that a “culture of
waiver” has evolved in which governmental agencies believe that it is reasonable and appropriate
for them to expect a company under investigation to broadly waive attorney-client or work product
protections. In addition, 52% of in-house respondents and 59% of outside respondents have
indicated that there has been a marked increase in waiver requests as a condition of cooperation in
recent years. Corporate counsel also indicated that when prosecutors give a reason for requesting
privilege waiver, the Thompson/Holder/McCallum Memoranda and the 2004 amendment to the
Sentencing Guidelines were among the reasons most frequently cited.

One example of this growing “culture of waiver” came to light last year when then-U.S.
Attorney (and current Deputy Attorney General) Paul McNulty met with approximately fifty
corporate general counsel to discuss the growing erosion of the attorney-client privilege. The
former General Counsel of a now defunct steel company was one of those attending the meeting,
and his story follows.

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6 The detailed Survey Results are available online at [http://www.acca.com/Surveys/attyclient2.pdf](http://www.acca.com/Surveys/attyclient2.pdf).
When Bethlehem Steel was still in existence, a disgruntled former employee told authorities that the company was burying toxic waste at one of its sites in Texas. Fifty federal agents arrived at the company with a search warrant and backhoes and started digging up the yard. No buried drums were ever found, but, in the course of the search, the investigators found evidence of garden variety environmental violations that, in most circumstances, likely would have been pursued as civil violations. Perhaps understandably, the Department of Justice did not want to drop the matter altogether, and decided to pursue a criminal investigation.

At its very first meeting with the General Counsel, the Department of Justice demanded the privileged internal report prepared by outside counsel and sought cooperation from the company in pursuing charges against individual employees. No middle-ground alternative was entertained. Firmly believing that no knowing or intentional violation had occurred, the General Counsel declined the request, and the company prepared its defenses. In the end, the Department did not charge a single individual; the company negotiated a plea and paid a fine.

The Bethlehem Steel example exemplifies a situation where prosecutors—operating under an increasingly expansive interpretation of the Thompson Memorandum—do not wait for a company to volunteer waiver, but rather seek internal investigation reports and privilege waivers even in cases that arguably never should have been prosecuted. When the other general counsels in the room were asked if they had had similar experiences, 75% of the attendees said they had.

Second, the ABA believes that these governmental policies seriously weaken the confidential attorney-client relationship between companies and their lawyers, resulting in great harm both to companies and the investing public. Lawyers for companies and other organizations play a key role in helping these entities and their officials comply with the law and act in the entity’s best interests. To fulfill this role, lawyers must enjoy the trust and confidence of the managers and the board, and must be provided with all relevant information necessary to properly
represent the entity. By requiring routine waiver of an entity’s attorney-client and work product protections, these governmental policies discourage entities from consulting with their lawyers, thereby impeding the lawyers’ ability to effectively counsel compliance with the law. This harms not only companies, but the investing public as well.

Third, while these waiver policies were intended to aid government prosecution of corporate criminals, they are likely to make detection of corporate misconduct more difficult by undermining companies’ internal compliance programs and procedures. These mechanisms, which often include internal investigations conducted by the company’s in-house or outside lawyers, are one of the most effective tools for detecting and flushing out malfeasance. Indeed, Congress recognized the value of these compliance tools when it enacted the Sarbanes-Oxley Act in 2002. Because the effectiveness of these internal mechanisms depends in large part on the ability of the individuals with knowledge to speak candidly and confidentially with lawyers, any attempt to require routine waiver of attorney-client and work product protections will seriously undermine systems that are crucial to compliance and have worked well.

For all these reasons, the ABA believes that the Department of Justice’s privilege waiver policy and the 2004 privilege waiver amendment to the Sentencing Guidelines are counterproductive. They undermine rather than enhance compliance with the law, as well as the many other societal benefits that are advanced by the confidential attorney-client relationship.

The ABA’s Response to the Privilege Waiver Problem

The ABA is working to protect the attorney-client privilege and the work product doctrine in a number of ways. In 2004, the ABA Task Force on Attorney-Client Privilege was created to study and address the policies and practices of various federal agencies that have eroded attorney-client privilege and work product protections. The Chair of our Task Force, Bill Ide, is a prominent corporate attorney, a former president of the ABA, and the former senior vice president, general
counsel, and secretary of the Monsanto Corporation. The ABA Task Force has held a series of public hearings on the privilege waiver issue and received testimony from numerous legal, business, and public policy groups. The Task Force also crafted new ABA policy—unanimously adopted by our House of Delegates—supporting the attorney-client privilege and work product doctrine and opposing government policies that erode these protections. The ABA’s policy and other useful resources on this topic are available on our Task Force website at http://www.abanet.org/buslaw/attorneyclient/.

The ABA and our Task Force are also working in close cooperation with a broad and diverse coalition of influential legal and business groups—ranging from the U.S. Chamber of Commerce and the Association of Corporate Counsel to the American Civil Liberties Union and the National Association of Criminal Defense Lawyers—in an effort to modify both the Department of Justice’s waiver policy and the 2004 privilege waiver amendment to the Sentencing Guidelines to clarify that waiver of attorney-client privilege and work product protections should not be a factor in determining cooperation. The remarkable political and philosophical diversity of that coalition shows just how widespread these concerns have become in the business, legal, and public policy communities.

After receiving extensive written comments and testimony from the ABA, the coalition, numerous former senior Department of Justice officials, and other organizations, the Sentencing Commission voted unanimously on April 5, 2006, to reverse the 2004 privilege waiver amendment

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7 See ABA resolution regarding privilege waiver approved in August 2005, discussed in note 1, supra.


9 These statements and other useful resources on the topic of privilege waiver are available at www.abanet.org/poladv/acprivilege.htm.
to the Sentencing Guidelines. The change was included in the package of amendments that the Commission sent to Congress on May 1, 2006. Unless Congress acts to modify or reverse the change, it will become effective on November 1, 2006.

While the Commission’s vote to remove the privilege waiver language from the Guidelines is a very positive and encouraging development, the Department of Justice has not yet taken steps to reexamine and remedy its role in the growing problem of government-coerced waiver. As a result, many federal prosecutors continue to demand that companies waive their privileges on a routine basis as a condition for receiving cooperation credit. In addition, the McCallum Memorandum, which requires all 93 U.S. Attorneys around the country to adopt their own local privilege waiver review procedures, will further complicate this issue.

In an effort to address the problems created by the Department’s waiver policies, the ABA sent a letter to Attorney General Alberto Gonzales on May 2, 2006. In that letter, which is attached to this written statement as Appendix A, the ABA expressed its concerns over the Department’s privilege waiver policy and urged it to adopt specific revisions to the Thompson Memorandum that were prepared by the ABA Task Force and the coalition.

These suggested revisions to the Department of Justice’s policy would help remedy the problem of government-coerced waiver while preserving the ability of prosecutors to obtain the important factual information they need to effectively enforce the law. To accomplish this, our proposal would amend the Department’s policy by prohibiting prosecutors from seeking privilege waiver during investigations, specifying the types of factual, non-privileged information that prosecutors may request from companies as a sign of cooperation, and clarifying that any voluntary waiver of privilege shall not be considered when assessing whether the entity provided effective

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10 The ABA’s May 2, 2006 letter to Attorney General Gonzales also is available at www.abanet.org/poladv/acprivgonz5206.pdf.
cooperation. This new language would strike the proper balance between effective law enforcement and the preservation of essential attorney-client privilege and work product protections.

The Department of Justice formally responded to the ABA’s May 2 letter on July 18, 2006, and a copy of that letter is attached to this written statement as Appendix B. This response failed to address many of the specific concerns raised by the ABA and simply reasserted the Department’s existing policy of coerced waiver. The ABA and the coalition were very disappointed by the Department’s response.

**Former Senior Justice Department Officials’ Opposition to the Thompson Memorandum’s Privilege Waiver Provisions**

On September 5, 2006, a group of ten prominent former senior Department of Justice officials from both parties—including three former Attorneys General, three former Deputy Attorneys General, and four former Solicitors General—submitted a letter to Attorney General Gonzales expressing their opposition to the privilege waiver provisions of the Thompson Memorandum.11 A copy of the correspondence is attached to this statement as Appendix C. In this letter, the former officials voiced many of the same concerns previously raised by the ABA and the coalition and urged the Department to amend the Thompson Memorandum “…to state affirmatively that waiver of attorney-client privilege and work product protections should not be a factor in determining whether an organization has cooperated with the government in an investigation.”

This remarkable letter, coming from the very people who ran the Department of Justice a few short years ago, demonstrates just how widespread the concerns over the Department’s privilege waiver policy have become. The fact that these individuals previously served as the nation’s top law enforcement officials—and were able to convict wrongdoers without demanding the wholesale production of privileged materials—makes their comments even more credible.

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11 A similar comment letter was submitted to the U.S. Sentencing Commission by many of these former Department of Justice officials—and former Attorney General Edwin Meese—on August 15, 2005, and that letter is available at http://www.abanet.org/poladv/acpriv_formerdojofficialstletter8-15-05.pdf.
Congressional Review of the Department’s Waiver Policy and Suggested Reforms

In addition to the ABA, the coalition, and former Department of Justice officials, many Congressional leaders have also raised concerns over the privilege waiver provisions in the Department’s Thompson Memorandum. On March 7, 2006, the House Judiciary Subcommittee on Crime, Terrorism, and Homeland Security held a hearing on the privilege waiver issue.\textsuperscript{12} The Justice Department and several representatives of the coalition appeared and testified, while the ABA submitted a written statement for the record.\textsuperscript{13} During the hearing, virtually all of the Subcommittee members from both political parties expressed strong support for preserving the attorney-client privilege and serious concerns regarding the Department’s waiver policy.

Although the ABA and the coalition are very encouraged by the Sentencing Commission’s recent decision to reconsider and reverse its 2004 privilege waiver amendment to the Federal Sentencing Guidelines, the Department of Justice has declined to modify its privilege waiver policy as stated in the Thompson Memorandum. As a result, many federal prosecutors continue to demand that companies waive their privileges as a condition for receiving cooperation credit. In addition, in response to the 2005 McCallum Memorandum, local U.S. Attorneys are now in the process of adopting local privilege waiver review procedures, which will likely result in numerous different waiver policies throughout the country.

For these reasons, the ABA urges the Committee, in the course of exercising its oversight authority, to send a strong message to the Department of Justice that the attorney-client privilege and the work product doctrine are fundamental principles of our legal system that must be protected, and that the Thompson Memorandum and other related Department directives to its prosecutors are improperly undermining those fundamental rights. The ABA urges the Committee

\textsuperscript{12} An unofficial transcript of the March 7, 2006 hearing before the House Judiciary Subcommittee on Crime, Terrorism, and Homeland Security is available online at: http://www.abanet.org/poladv/attyp_transcript5706.pdf

\textsuperscript{13} The written statements of the ABA and the witnesses appearing at the hearing are available at http://www.abanet.org/poladv/testimony306.pdf
to encourage the Department to modify the Thompson Memorandum to: (1) prohibit federal
prosecutors from demanding, requesting, or encouraging, directly or indirectly, that companies
waive their attorney-client or work product protections during investigations, (2) specify the types
of factual, non-privileged information that prosecutors may request from companies during
investigations as a sign of cooperation, and (3) clarify that any voluntary decision by a company to
waive the attorney-client privilege and the work product doctrine shall not be considered when
assessing whether the entity provided effective cooperation.

The Thompson Memorandum’s Erosion of Employees’ Constitutional and other Legal
Rights and Suggested Reforms

While preserving the attorney-client privilege and the work product doctrine is critical to
promoting effective corporate governance and compliance with the law, it is equally important to
protect employees’ constitutional and other legal rights—including the right to effective counsel
and the right against self-incrimination—when a company or other organization is under
investigation. In addition to its privilege waiver provisions, the Thompson Memorandum also
contains language directing prosecutors, in determining cooperation, to consider an organization’s
willingness to take certain punitive actions against its own employees and agents during
investigations. In particular, the Thompson Memorandum encourages prosecutors to deny
cooperation credit to companies and other organizations that assist or support their so-called
“culpable employees and agents” who are the subject of investigations by (1) providing or paying
for their legal counsel, (2) participating in joint defense and information sharing agreements with
them, (3) sharing corporate records and historical information about the conduct under investigation
with them, or (4) declining to fire or otherwise sanction them for exercising their Fifth Amendment
rights in response to government requests for information.14

14 The Thompson Memorandum provided in pertinent part that:

…the corporation’s promise of support to culpable employees and agents, either through the advancing of
The ABA strongly opposes these provisions in the Thompson Memorandum\(^{15}\) for a number of reasons.

First, the Department of Justice’s policy is inconsistent with the fundamental legal principle that all prospective defendants—including an organization’s current and former employees, officers, directors and agents—are presumed to be innocent. When implementing the directives in the Thompson Memorandum, prosecutors often take the position that certain employees and other agents suspected of wrongdoing are “culpable” long before their guilt has been proven or the company has had an opportunity to complete its own internal investigation. In those cases, the prosecutors often pressure the company to fire the employees in question or refuse to provide them with legal representation or otherwise assist them with their legal defense as a condition for receiving cooperation credit. The Department’s policy stands the presumption of innocence principle on its head. In addition, the policy overturns well-established corporate governance practices by forcing companies to abandon the traditional practice of indemnifying their employees and agents or otherwise assisting them with their legal defense for employment-related conduct until it has been determined that the employee or agent somehow acted improperly.

\[\text{attorneys fees, through retaining the employees without sanction for their misconduct, or through providing information to the employees about the government’s investigation pursuant to a joint defense agreement, may be considered by the prosecutor in weighing the extent and value of a corporation’s cooperation.}\]

See Thompson Memorandum, note 4 \textit{supra}, at pgs. 7-8. The Thompson Memorandum does not provide any measure by which an organization is expected to determine whether an employee or agent is “culpable” for purposes of the government’s assessment of cooperation and, in part as a consequence, an organization may feel compelled either to defer to the government investigators’ initial judgment or to err on the side of caution.

\(^{15}\) On August 8, 2006, the ABA approved a resolution, sponsored by the ABA Task Force on Attorney-Client Privilege and the New York State Bar Association, opposing government policies, practices and procedures that erode employees’ constitutional and other legal rights by requiring, encouraging, or permitting prosecutors to consider certain factors in determining whether a company or other organization has been cooperative during an investigation. These factors include whether the organization (1) provided or funded legal representation for an employee, (2) participated in a joint defense and information sharing agreement with an employee, (3) shared its records or historical information about the conduct under investigation with an employee, or (4) declined to fire or otherwise sanction an employee who exercised his or her Fifth Amendment rights in response to government requests for information. The ABA resolution and a detailed background report are available at \textit{http://www.abanet.org/buslaw/attorneyclient/}. 
Second, it should be the prerogative of a company to make an independent decision as to whether an employee should be provided defense or not. The fiduciary duties of the directors in making such decisions are clear, and they are in the best position to decide what is in the best interest of the shareholders.

Third, these provisions of the Thompson Memorandum improperly weaken the entity’s ability to help its employees to defend themselves in criminal actions. It is essential that employees, officers, directors and other agents of organizations have access to competent representation in criminal cases and in all other legal matters. In addition, competent representation in a criminal case requires that counsel investigate and uncover relevant information. The Thompson Memorandum seeks to undermine the ability of employees and other personnel to defend themselves, by seeking to prevent companies from sharing records and other relevant information with them and their lawyers. However, subject to limited exceptions, lawyers should not interfere with an opposing party’s access to such information. The language in the Thompson Memorandum undermines these rights by encouraging prosecutors to penalize companies that provide legal counsel, information or other assistance to their employees and agents during investigations.

The costs associated with defending a government investigation involving complex corporate and financial transactions can often run into the hundreds of thousands of dollars.

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16 See, e.g., ABA Standards Relating to the Administration of Criminal Justice, The Defense Function, Standard 4-4.1(a) (3d ed. 1992) (“Defense counsel should conduct a prompt investigation of the circumstances of the case and to explore all avenues leading to facts relevant to the merits of the case and the penalty in the event of conviction.”).

17 See, e.g., ABA Standards Relating to the Administration of Criminal Justice, The Prosecution Function, Standard 3-3.1(d) (3d ed. 1992) (“A prosecutor should not discourage or obstruct communication between prospective witnesses and defense counsel. A prosecutor should not advise any person or cause any person to be advised to decline to give to the defense information which such person has a right to give.”); id., The Defense Function, Standard 4-4.3(d) (“Defense counsel should not discourage or obstruct communication between prospective witnesses and the prosecutor. It is unprofessional conduct to advise any person other than a client, or cause such person to decline to give to the prosecutor or defense counsel for codefendants information which such person has a right to give.”); ABA Model Rules of Professional Conduct, Rule 3.4(g) (providing that a lawyer may not “request a person other than the client [or a relative or employee of the client] to refrain from voluntarily giving relevant information to another party.”).
Therefore when government prosecutors—citing the Thompson Memorandum’s directives—succeed in pressuring a company not to pay for the employee’s legal defense, the employee typically may be unable to afford effective legal representation. In addition, when prosecutors demand and receive a company’s agreement to not assist employees with other aspects of their legal defense—such as participating in joint defense and information sharing agreements with the employees with whom the company has a common interest in defending against the investigation or by providing them with corporate records or other information that they need to prepare their defense—the employees’ rights are undermined.

Fourth, several of these employee-related provisions of the Thompson Memorandum have been declared to be constitutionally suspect by the federal judge presiding over the pending case of *U.S. v. Stein*, also known as the “KPMG case.” On June 26 of this year, U.S. District Court Judge Lewis A. Kaplan issued an extensive opinion suggesting that the provisions in the Thompson Memorandum making a company’s advancement of attorneys’ fees to employees a factor in assessing cooperation violated the employees’ Fifth Amendment right to substantive due process and their Sixth Amendment right to counsel. In addition, Judge Kaplan subsequently determined that certain KPMG employees’ statements were improperly coerced in violation of their Fifth Amendment rights against self-incrimination as a result of the pressure that the government and KPMG placed on the employees to cooperate as a condition of continued employment and payment of legal fees.

For all of these reasons, the ABA urges the Committee to encourage the Department of Justice to modify the Thompson Memorandum to prohibit prosecutors from demanding, requesting,

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or encouraging that companies take any of these four types of punitive action against employees or other corporate agents as a condition for receiving cooperation credit.

The ABA believes that these changes, and the other proposed changes to the Thompson Memorandum discussed earlier in our testimony, would strike the proper balance between effective law enforcement and the preservation of essential attorney-client, work product, and employee legal protections.

We appreciate the opportunity to appear before the Committee and present our views on these subjects, which are of such vital importance to our system of justice, and I look forward to your questions.
May 2, 2006

The Honorable Alberto Gonzales
Attorney General
Department of Justice
950 Pennsylvania Avenue, N.W.
Washington, D.C.  20530-0001

Re:  Proposal for Revising Department of Justice Attorney-Client Privilege and Work Product Doctrine Waiver Policy

Dear Mr. Attorney General:

On behalf of the American Bar Association and its more than 400,000 members, I write to enlist your help and support in preserving the attorney-client privilege and work product doctrine and protecting them from Departmental policy and practices that seriously threaten to erode these fundamental rights. Towards that end, we urge you to consider modifying the Justice Department’s internal waiver policy to stop the increasingly common practice of federal prosecutors requiring organizations to waive their attorney-client and work product protections as a condition for receiving cooperation credit during investigations. Enclosed is specific proposed language that we believe would accomplish this goal without impairing the Department’s ability to gather the information it needs to enforce federal laws.

As you know, the attorney-client privilege enables both individual and organizational clients to communicate with their lawyers in confidence, and it encourages clients to seek out and obtain guidance in how to conform their conduct to the law. The privilege facilitates self-investigation into past conduct to identify shortcomings and remedy problems, to the benefit of corporate institutions, the investing community and society-at-large. The work product doctrine underpins our adversarial justice system and allows attorneys to prepare for litigation without fear that their work product and mental impressions will be revealed to adversaries.

The ABA strongly supports the preservation of the attorney-client privilege and work product doctrine and opposes governmental policies, practices and procedures that have the effect of eroding the privilege or doctrine. Unfortunately, the Department of Justice has adopted—and is now following—a policy that has led many of its prosecutors to routinely pressure organizations to waive the protections of the attorney-client privilege and/or work product doctrine as a condition for receiving cooperation credit during investigations. While this policy was formally established by the Department’s 1999 “Holder Memorandum” and 2003 “Thompson Memorandum,” the incidence of coerced waiver was exacerbated in 2004 when the U.S. Sentencing Commission added language to Section 8C2.5 of the Federal Sentencing Guidelines that authorizes and encourages the government to seek waiver as a condition for cooperation.
May 2, 2006
Page 2

In an attempt to address the growing concern being expressed about government-coerced waiver, then-Acting Deputy Attorney General Robert McCallum sent a memorandum to all U.S. Attorneys and Department Component Heads last October instructing each of them to adopt "a written waiver review process for your district or component," and it is our understanding that U.S. Attorneys are now in the process of implementing this directive. Though well-intentioned, the McCallum Memorandum likely will result in numerous different waiver policies throughout the country, many of which may impose only token restraints on the ability of federal prosecutors to demand waiver. More importantly, it fails to acknowledge and address the many problems arising from the specter of forced waiver.

According to a recent survey of over 1,200 in-house and outside corporate counsel, which is available at [http://www.acc.com/Surveys/attyclient2.pdf](http://www.acc.com/Surveys/attyclient2.pdf), almost 75% of the respondents believe that a "culture of waiver" has evolved in which governmental agencies believe that it is reasonable and appropriate for them to expect a company under investigation to broadly waive attorney-client or work product protections. Corporate counsel also indicated that when prosecutors give a reason for requesting privilege waiver, the Holder/Thompson/McCallum Memoranda and the amendment to the Sentencing Guidelines were among the reasons most frequently cited.

The ABA is concerned that government waiver policies weaken the attorney-client privilege and work product doctrine and undermine companies' internal compliance programs. Unfortunately, the government's waiver policies discourage entities both from consulting with their lawyers—thereby impeding the lawyers' ability to effectively counsel compliance with the law—and conducting internal investigations designed to quickly detect and remedy misconduct. The ABA believes that prosecutors can obtain the information they most frequently seek and need from a cooperating organization without resorting to requests for waiver of the privilege or doctrine.

The ABA and a broad and diverse coalition of business and legal groups—ranging from the U.S. Chamber of Commerce to the American Civil Liberties Union—previously expressed these and other similar concerns to Congress and the Sentencing Commission. In addition, a prominent group of nine former senior Justice Department officials—including three former Attorneys General from both parties—submitted similar comments to the Sentencing Commission last August. These statements and other useful resources on the topic of privilege waiver are available at [http://www.abanet.org/poladv/acpprivilege.htm](http://www.abanet.org/poladv/acpprivilege.htm) and on the website of the ABA Task Force on Attorney-Client Privilege at [http://www.abanet.org/buslaw/attorneyclient/](http://www.abanet.org/buslaw/attorneyclient/).

After considering the concerns raised by the ABA, the coalition, former Justice Department officials, and others, as well as the results of the new survey of corporate counsel that documented the severe negative consequences of the 2004 privilege waiver amendment to the Sentencing Guidelines, the Commission voted unanimously on April 5, 2006 to remove the privilege waiver language from the Guidelines. Unless Congress affirmatively takes action to modify or disapprove of the Commission's proposal, it will become effective on November 1, 2006. While we are extremely gratified by the Commission's action, the Justice Department's waiver policy continues to be problematic and needs to be addressed.

The ABA Task Force on Attorney-Client Privilege and the coalition have prepared suggested revisions to the Holder/Thompson/McCallum Memoranda that would remedy the problem of government-coerced waiver while preserving the ability of prosecutors to obtain the important factual information
May 2, 2006
Page 3

that they need to effectively enforce the law. The revised memorandum enclosed herewith would accomplish these objectives by (1) preventing prosecutors from seeking privilege waiver during investigations, (2) specifying the types of factual, non-privileged information that prosecutors may request from companies as a sign of cooperation, and (3) clarifying that any voluntary waiver of privilege shall not be considered when assessing whether the entity provided effective cooperation. We believe that this proposal, if adopted by the Department, would strike the proper balance between effective law enforcement and the preservation of essential attorney-client and work product protections, and we urge you to consider it.

If you or your staff have any questions or need additional information about this vital issue, please ask your staff to contact Bill Ide, the Chair of the ABA Task Force on Attorney-Client Privilege, at (404) 527-4650 or Larson Frisby of the ABA Governmental Affairs Office at (202) 662-1098.

Thank you for considering the views of the American Bar Association on this subject, which is of such vital importance to our system of justice.

Sincerely,

[Signature]

Michael S. Greco

enclosure
SUGGESTED REVISIONS TO DEPARTMENT OF JUSTICE POLICY CONCERNING WAIVER OF CORPORATE ATTORNEY-CLIENT AND WORK PRODUCT PROTECTIONS

PREPARED BY THE AMERICAN BAR ASSOCIATION TASK FORCE ON ATTORNEY-CLIENT PRIVILEGE

FEBRUARY 10, 2006

MEMORANDUM

To: Heads of Department Components
   United States Attorneys

From:

Date:

Re: Guidelines for Determining “Timely and Voluntary Disclosure of Wrongdoing and Willingness to Cooperate”

This Memorandum amends and supplements the October 21, 2005 memorandum issued by Acting Deputy Attorney General Robert D. McCallum, Jr. ("McCallum Memorandum") concerning Waiver of the Corporate Attorney-Client and Work Product Protections. In general, the McCallum Memorandum requires establishment of a review process for federal prosecutors to follow before seeking waivers of these protections. The McCallum Memorandum also notes the Department of Justice that “places significant emphasis on prosecution of corporate crimes.”

This Memorandum also amends and supplements the Department’s policy on charging business organizations set forth in the memorandum issued by Deputy Attorney General Larry D. Thompson to Heads of Department Components and United States Attorneys, Re: Principles of Federal Prosecution of Business Organizations (Jan. 20, 2003) (hereinafter “Thompson Memorandum”), reprinted in United States Attorneys’ Manual, tit. 9, Crim. Resource Manual, §§ 161-62. As noted in the McCallum Memorandum, one of the nine (9) factors that was identified for federal prosecutors to consider under the Thompson Memorandum (§ II.A.4.) is “the corporation’s timely and voluntary disclosure of wrongdoing and its willingness to cooperate in the investigation of its agents, including, if necessary, the waiver of corporate attorney-client and work product protection.”

In particular, this Memorandum amends the Thompson Memorandum by striking the following portion of § II.A.4.: “...including, if necessary, the waiver of corporate attorney-client and work product protection.” As amended, § II.A.4. directs that federal prosecutors consider “...the corporation’s timely and voluntary disclosure of wrongdoing and its willingness to cooperate in the investigation of its agents.”
This Memorandum also amends § VI.A. of the *Thompson Memorandum* by striking the last clause: "...and to waive attorney-client and work product protection;" and by striking the word "complete" from the third clause preceding "results of its internal investigation." As amended, that sentence of § VI.A. states: "In gauging the extent of the corporation's cooperation, the prosecutor may consider the corporation's willingness to identify the culprits within the corporation, including senior executives; to make witnesses available; and to disclose the results of its internal investigation."

This Memorandum also amends § VI.B. by striking the fourth paragraph and adding language in its place that recognizes the importance of the attorney-client and work product protections and the adverse consequences that may occur when attorneys within the Department of Justice seek the waiver of these protections. As amended, the fourth paragraph of § VI.B. states:

"The Department of Justice recognizes that the attorney-client privilege and the work-product doctrine are fundamental to the American legal system and the administration of justice. These rights are no less important for an organizational entity than for an individual. The Department further recognizes that an attorney may be an effective advocate for a client, and best promote the client's compliance with the law, only when the client is confident that its communications with counsel are protected from unwanted disclosure and when the attorney can prepare for litigation knowing that materials prepared in anticipation of litigation will be protected from disclosure to the client's adversaries. See *Upjohn Co. v. United States*, 449 U.S. 383, 392-393 (1981). The Department further recognizes that seeking waiver of the attorney-client privilege or work-product doctrine in the context of an ongoing Department investigation may have adverse consequences for the organizational entity. A waiver might impede communications between the entity's counsel and its employees and unfairly prejudice the entity in private civil litigation or parallel administrative or regulatory proceedings and thereby bring unwarranted harm to its innocent public shareholders and employees. See also § IX (Collateral Consequences). Attorneys within the Department shall not take any action or assert any position that directly or indirectly demands, requests or encourages an organizational entity or its attorneys to waive its attorney-client privilege or the protections of the work product doctrine. Also, in assessing an entity's cooperation, attorneys within the Department shall not draw any inference from the entity's preservation of its attorney-client privilege and the protections of the work product doctrine. At the same time, the voluntary decision by an organizational entity to waive the attorney-client privilege and the work product doctrine shall not be considered when assessing whether the entity provided effective cooperation."1

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1 Notwithstanding the general rule set forth herein, attorneys within the Department may, after obtaining in advance the approval of the Assistant Attorney General of the Criminal Division or his designee, seek materials otherwise (footnote continued on next page)
Section VI. of the *Thompson Memorandum* is further amended and supplemented by adding new subpart C. that states:

"C. In assessing whether an organizational entity has been cooperative under § II.A.4. and § VI.B., attorneys within the Department should take into account the following factors:

"1. Whether the entity has identified for and provided to attorneys within the Department all relevant data and documents created during and bearing upon the events under investigation other than those entitled to protection under the attorney-client privilege or work product doctrine.

"2. Whether the entity has in good faith assisted attorneys within the Department in gaining an understanding of the data, documents and facts relating to, arising from and bearing upon the matter under investigation, in a manner that does not require disclosure of materials protected by the attorney-client privilege or work product doctrine.

"3. Whether the entity has identified for attorneys within the Department the individuals with knowledge bearing on the events under investigation.

"4. Whether the entity has used its best efforts to make such individuals available to attorneys within the Department for interview or other appropriate investigative steps.  

"5. Whether the entity has conducted a thorough internal investigation of the matter, as appropriate to the circumstances, reported on the investigation to the Board of Directors or appropriate committee of the Board, or to the appropriate governing body within the entity, and has made the results of the investigation available to attorneys within the Department in a manner that does not result in a waiver of the attorney-client privilege or work product doctrine.

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*(footnote continued from previous page)*

protected from disclosure by the attorney-client privilege or the work product doctrine if the organization asserts, or indicates that it will assert an advice of counsel defense with respect to the matters under investigation. Moreover, attorneys within the Department also may seek materials respecting which there is a final judicial determination that the privilege or doctrine does not apply for any reason, such as the crime/fraud exception or a waiver. In circumstances described in this paragraph, the attorneys within the Department shall limit their requests for disclosure only to those otherwise protected materials reasonably necessary and which are within the scope of the particular exception.

2 Actions by an entity recognizing the rights of such individuals are not inconsistent with this factor.
“6. Whether the entity has taken appropriate steps to terminate any improper conduct of which it has knowledge; to discipline or terminate culpable employees; to remediate the effects of any improper conduct; and to ensure that the organization has safeguards in place to prevent and detect a recurrence of the events giving rise to the investigation.”
Mr. Michael S. Greco  
President  
American Bar Association  
Governmental Affairs Office  
321 North Clark Street  
Chicago, IL  60610

Dear Mr. Greco:

Thank you for your May 2, 2006, letter to Attorney General Gonzales outlining the American Bar Association’s views on the use of waivers of the attorney-client privilege. The Department of Justice shares your commitment to the attorney-client privilege and work product doctrines as fundamental elements of our legal system. We are also committed to encouraging responsible corporate stewardship and corporate governance, a goal the ABA no doubt shares as well. We appreciate the opportunity to respond to your proposed revision to the Thompson Memorandum as part of our continuing dialogue on the issue of corporate cooperation in corporate fraud investigations.

As you are aware, President Bush, Congress, and the American people have all embraced a zero tolerance policy when it comes to corporate fraud. The Department of Justice is committed to fully and fairly enforcing the landmark Sarbanes-Oxley legislation of 2002 and prosecuting those in corporate America who would abuse their positions to enrich themselves unlawfully. We seek to protect the American public and to restore confidence in our financial markets. And we are proud of our record in that regard—from July 2002 through March 2006, the Department secured well over 1000 corporate fraud convictions.

One key element of our success has been the ability to secure the corporation’s cooperation. Our policy, as set forth in the Thompson Memorandum, provides that the degree to which a corporation cooperates with a criminal investigation may be a factor to be considered by prosecutors when determining whether or not to charge the corporation. There are numerous ways in which a corporation may indicate and provide a degree of cooperation that, under the Thompson Memorandum, will impact a decision on the charging of the corporation. One such factor, but certainly not the only factor, can be whether the corporation has waived its attorney-client and work product protections. In
such circumstances, corporations are generally represented by sophisticated counsel and make informed and considered decisions on whether to offer such waivers, to agree to requests for them from prosecutors, or to refuse such requests.

Although some have suggested that prosecutors routinely seek waivers of privileges, giving rise to a "culture of waiver," that should not occur under our guidelines, and we believe it does not routinely occur. Instead, waivers should be sought only when based upon a need for timely, complete, and accurate information and only with supervisory approval after a review of the underlying facts and circumstances. As we have recently confirmed through the McCallum Memorandum, clear guidelines for and supervisory oversight of any waiver requests are critical.

Thank you again for contacting the Department and for sharing your concerns. We hope to address the concerns you have raised, and view our previous meetings and the open lines of communication as important steps toward that goal. We can all agree that the Department should support both the societal benefits provided by traditional privileges, such as the attorney-client privilege, and those arising from the vigorous enforcement of the criminal laws against wrongdoers regardless of their stature or status. We look forward to continuing to work with you on these efforts. Please do not hesitate to contact this office if we may be of assistance with this or other matters.

Sincerely,

Crystal R. Jezierski
Director
September 5, 2006

The Honorable Alberto Gonzales
Attorney General
Department of Justice
950 Pennsylvania Avenue, N.W.
Washington, D.C. 20530-0001

Re: Proposed Revisions to Department of Justice Policy Regarding
Waiver of the Attorney-Client Privilege and Work-Product Doctrine

Dear Mr. Attorney General:

We, the undersigned former senior Justice Department officials, write to enlist your support in preserving the attorney-client privilege and work-product doctrine. We believe that current Departmental policies and practices are seriously eroding these protections, and we urge you to take steps to change these policies and stop the practice of federal prosecutors requiring organizations to waive attorney-client privilege and work-product protections as a condition of receiving credit for cooperating during investigations.

As former Department officials, we appreciate and support your ongoing efforts to fight corporate crime. Unfortunately, we believe that the Department's current policy embodied in the 1999 “Holder Memorandum” and the 2003 “Thompson Memorandum,” which encourages individual federal prosecutors to demand waiver of the attorney-client privilege and the work-product doctrine in return for cooperation credit, is undermining rather than strengthening compliance in a number of ways. In practice, companies who are all aware of the policies outlined in the Thompson Memorandum have no choice but to waive these protections. The threat of being labeled “uncooperative” simply poses too great a risk of indictment to do otherwise.

The Department’s carrot-and-stick approach to waiving attorney-client privilege and work-product protections gravely weakens the attorney-client relationship between companies and their lawyers by discouraging corporate personnel at all levels from consulting with counsel on close issues. Lawyers are indispensable in helping companies and their officials understand and comply with complex laws and act in the entity’s best interests. In order to fulfill this important function, lawyers must enjoy the trust and confidence of the board, management, and line operating personnel, so that they may represent the entity effectively and ensure that compliance is maintained (or that noncompliance is quickly remedied). By making waiver of privilege and work-product protections nearly assured, the Department’s policies discourage personnel within companies and other organizations from consulting with their lawyers, thereby impeding the lawyers’ ability effectively to counsel compliance with the law. This, in turn, harms not only the corporate client, but the investing public as well.
The Department's policies also make detection of corporate misconduct more difficult by undermining companies' internal compliance programs and procedures. These mechanisms, which often include internal investigations conducted by the company's in-house or outside lawyers, have become one of the most effective tools for detecting and flushing out malefascism. Indeed, Congress recognized the value of these compliance tools when it enacted the Sarbanes-Oxley Act in 2002. Because the effectiveness of internal investigations depends on the ability of employees to speak candidly and confidentially with the lawyer conducting the investigation, any uncertainty as to whether attorney-client privilege and work-product protections will be honored makes it harder for companies to detect and remedy wrongdoing early. As a result, we believe that the Department's consideration of waiver as an element of cooperation undermines, rather than promotes, good compliance practices.

Finally, we believe that the Department's position with regard to privilege waiver encourages excessive "follow-on" civil litigation. In virtually all jurisdictions, waiver of attorney-client privilege or work-product protections for one party constitutes waiver to all parties, including subsequent civil litigants. Forcing companies and other entities routinely to waive their privileges during criminal investigations provides plaintiffs' lawyers with a great deal of sensitive—and sometimes confidential—information that can be used against the entities in class action, derivative, and similar suits, to the detriment of the entity's employees and shareholders. This risk of future litigation and all its related costs unfairly penalizes organizations that choose to cooperate on the government's terms. Those who determine that they cannot do so—in order to preserve their defenses for subsequent actions that appear to involve great financial risk—instead face the government's wrath.

We are not alone in voicing these concerns. According to a survey conducted earlier this year of over 1,200 in-house and outside corporate counsel, which is available at http://www.accac.com/Surveys/attyclient2.pdf, almost 75 percent of the respondents agreed with the statement that a "culture of waiver" has evolved in which governmental agencies believe that it is reasonable and appropriate for them to expect a company under investigation to broadly waive attorney-client or work-product protections. Corporate counsel also indicated that when prosecutors give a reason for requesting privilege waiver, the policy contained in the Holder/Thompson memoranda was most frequently cited.

We recognize that, in an attempt to address the growing concern being expressed about government-induced waiver, then-Acting Deputy Attorney General Robert McCallum sent a memorandum to all U.S. Attorneys and Department Component Heads last October instructing each of them to adopt a "written waiver review process for your district or component." It is our understanding that U.S. Attorneys are now in the process of implementing this directive. Though well-intentioned, the McCallum Memorandum likely will result in numerous different waiver policies being established throughout the country, many of which may impose only token restraints on the ability of prosecutors to demand waiver. More importantly, it fails to acknowledge and address the many problems arising from the specter of forced waiver.
As you probably know, these views were expressed forcefully to Mr. McCallum on March 7 at a hearing of the House Judiciary Committee’s Subcommittee on Crime, Terrorism and Homeland Security. The U.S. Sentencing Commission also validated these concerns when it voted on April 5, over the Department’s objection, to rescind the “waiver as cooperation” amendment it had made only two years earlier to the commentary on its Organizational Sentencing Guidelines.

We agree with the position taken by the American Bar Association, as well as by the members of a broad coalition to preserve the attorney-client privilege representing virtually every business and legal organization in this country: Prosecutors can obtain needed information in ways that do not impinge upon the attorney-client relationship – for example, through corporate counsel identifying relevant data and documents and assisting prosecutors in understanding them, making available witnesses with knowledge of the events under investigation, and conveying the results of internal investigations in ways that do not implicate privileged material.

In sum, we believe that the Thompson Memorandum is seriously flawed and undermines, rather than enhances, compliance with the law and the many other societal benefits that arise from the confidential attorney-client relationship. Therefore, we urge the Department to revise its policy to state affirmatively that waiver of attorney-client privilege and work-product protections should not be a factor in determining whether an organization has cooperated with the government in an investigation.

Thank you for considering our views on this subject, which is of such vital importance to our adversarial system of justice.

Sincerely,

Griffin B. Bell
Attorney General (1977-1979)

Carol E. Dinkins
Deputy Attorney General (1984-1985)

Walter E. Dellinger III

Stuart M. Gerson
Acting Attorney General (1993)

Jamie Gorelick

Theodore B. Olson

Assistant Attorney General, Civil Division (1989-1993)

George J. Terwilliger III

Kenneth W. Starr

Dick Thornburgh

Seth P. Waxman
Solicitor General (1997-2001)