“We’ve got to understand people, first, and then analyze their problems. If we really pay attention to those we want to help; if we listen to them; if we let them tell us about themselves — how they live, what they want out of life — we’ll be on much more solid ground when we start planning “our action,” “our programs,” than if we march ahead, to our own music, and treat them as if they’re only meant to pay attention to us, anyway.”

Martin Luther King, Jr.
Professional Responsibility

- Michigan Rules of Professional Responsibility

What Should I Know How to Do

- Institute for the Advancement of the American Legal System, Foundations for Practice (2015)

Mindset

- Julia Galef, Why You Think You’re Right Even If You’re Wrong
- Rory Sutherland, Perspective is Everything
- Daniel Ariely, How Equal Do We Want the World to Be
- Refresher Course on Critical Thinking***
- WATCH IN CLASS ONLY: Scott v. Harris chase scene, A Time to Kill - Closing

Learning

- LSU Center for Academic Success, Bloom’s Taxonomy
- Brown et al, Make It Stick
- Malcolm Gladwell, Outliers
- Josh Kaufman, The First 20 Hours

Oral Communication

- Julian Treasure, How to Speak So That People Want to Listen
- Matt Abrahams, Think Fast, Talk Smart: Communication Techniques

Interpersonal Skills

- Ramit Sethi, Improve Your Social Skills in Under 30 Minutes
- Anthony Robbins, The Art Of Effective Communication

Justice, Fairness, and Transactional Lawyering

- Michael Sandel, The Lost Art of Democratic Debate
- School of Life, Philosophy - Immanuel Kant
- Wireless Philosophy, Philosophy - Utilitarianism, Part I and Part II
- School of Life, Political Theory - John Locke
- School of Life, Political Theory - John Rawls
- Kahn Academy, Game Theory and the Nash Equilibrium
- This Place, The Iterated Prisoner’s Dilemma and the Evolution of Cooperation
Problem-Solving
- Ed Muoio, 7 Step Problem Solving
- Khan Academy, Problem Solving, Decision Making
- Stephen Dubner, Think Small to Solve Big Problems
- Raphael DiLuzio, 7 Steps of Creative Thinking
- Dave Evans, Designing Your Life
- Maurice Ashley, Working Backward to Solve Problems
- Edward Oneill, The Psychology of Problem-Solving
- Tom Wujec, Got a Wicked Problem? First, Tell Me How You Make Toast
- Bill Taylor, Transforming Your Company and Challenging Yourself
- Adam Ruins Everything, Why a Wall Won’t Stop Immigration
- Phil Cook, The Security Dilemma
- Wikipedia, List of cognitive biases to critical thinking
- Wikipedia, Decision Fatigue

Interviewing
- Celeste Headley, 10 Ways to Have a Better Conversation
- Patch Adams, Clip 1, Clip 2, Clip 3
- Deborah Manville, The Very Basics of Legal Interviewing
- ICLE, Conducting a Discrimination or Harassment Investigation
- Katherine Hampsten, How Miscommunication Happens
- Noah Zandan, The Language of Lying

Persuasion
- Robert Cialdini, The Science of Persuasion
- Camille Langston, How to Use Rhetoric to Get What You Want
- Eric Liu, How to Turn Protect into Powerful Change
- Rory Sutherland, Perspective is Everything
- Michele Weldon, Capturing Authentic Narratives
- Matthew Winkler, What Makes a Hero?

Writing
- Richard Wydick, Plain English for Lawyers
- Write Better Legal Documents with an Editing Checklist
- The Only Revision Checklist You Ever Need
- GULC Writing Center
Writing Materials
- Andreea Calude, *Does Grammar Matter?*
- Terin Izil, *The Power of Simple Words*
- Helen Sword, *Beware of Nominalizations*
- Halo Hopkinson, *How to Write Descriptively*
- David Silverstein, *The Pleasure of Poetic Pattern*
- Freeman and Taylor, *Why Shakespeare Loved Iambic Pentameter*

Teamwork
- Simon Sinek, *Why Leaders East Last*
- Charles Duhigg, *Teams, Psychological Safety, and Saturday Night Live*

Productivity
- Kelly McGonigal, *The Willpower Instinct*
- James Clear, *Atomic Habits*
- Charles Duhigg, *The Science of Productivity*
- Atul Gawande, *The Checklist Manifesto*

Presentation
- Peter Smith, *How to Give a TED Talk*
- Pat Flynn, *How to Create an Awesome Slide Presentation*

Community-Based Lawyering
- KU, *Community Tool Box*
- Eric Liu, *How to Turn Protect into Powerful Change*
- Charles Elsesser, *Community Lawyering — The Role of Lawyers in the Social Justice Movement*

Entrepreneurship
- Jason Fried, *ReWork*
- William Taylor, * Practically Radical***
- School of Life, *How to Be an Entrepreneur*
Business Enterprises
- ICLE, Advising Closely Held Businesses in Michigan, Chapter 1: Business Planning and Financing, Chapter 2: Choosing the Right Business Entity, Chapter 3: Forming a Corporation, Chapter 4: Forming a Limited Liability Company, Chapter 6: Legal Aspects of Running the Business, Chapter 9: Overview of Tax Issues

Corporate Finance
- Kahn Academy, Introduction to Economics
- Kahn Academy, Production Decisions and Economic Profit
- Kahn Academy, Accounting and Financial Statements
- Breaking into Wall Street, EBIT vs EBITDA vs Net Income
- Aswath Damodaran, Valuation: Four Lessons to Take Away

Nonprofit Law
- ICLE, Michigan Business Formbook, Chapter 5: Nonprofit Entities
- Tomer Inbar, Joint Ventures with For-Profit Entities

Contracts, Property, & Trademarks
- Contracts, ICLE, Michigan Contract Law
- Property, ICLE, Michigan Real Estate Practice and Forms
- Trademarks, Outline, Questionnaire, Checklist, Letters of Opinion, Coexistence Agreement

Administrative Law
- Tech Policy Lab, UW, What is Administrative Law?
- TresPeche, Administrative Procedures Act, Rulemaking Process
- Wendell Pritchett, Types of Regulation

Practice Habits
- Randy Pausch, Time Management
- ABA, Case File Folder Management
- Peter Lamont, Calendar Your Court Dates
- Scoro, Time Tracking
- Shawn Anchor, The Happy Secret to Better Work
- David Brownlee, The 7 Essentials to Excellent Customer Service
- Patrick Betdavid, Customer Service vs. Customer Experience
- Steve Jobs, *Customer Experience*
- Richard Branson, *Customer Service Secrets*
- Vusi Thembekwayo, *The Formula for Great Customer Experience*
- Hallmark Business Connections, *Essentials for Creating a Differentiated Customer Experience*

**Computer and Other Random Skills**
- Adobe/PDF: Bookmarks; Adding, Deleting, and Reordering Pages; Electronic Signatures; Archiving; Metadata
- MS Word/Formatted Document: Paragraph Styles; Table of Contents; Table of Authorities; Page Numbers; Page v. Section Breaks; Good Design; Metadata
- MS Excel/Spreadsheet, Basic Equations, Set Variables, Multisheet Equations; Metadata
- Naming Conventions and Versioning
- Khan Academy, *High School Statistics*

**Teaching**
- Wallace Mlyniec, *Where to Begin? Training New Teachers in the Art of Clinical Pedagogy*
- Alicia Alvarez, *Community Development Clinics: What Does Poverty Have to Do with Them?*
- Patricia Crowder, *Designing a Transactional Law Clinic for Life-Long Learning*
- LSU Center for Academic Success, *Bloom’s Taxonomy*
- Jo Harris, *A Brief Overview of 4 Learning Theories* (I’m a constructionist + connectivist... e.g. students must be able to combine a bucket of skills to accomplish a particular set of tasks)
- Ken Robinson, *Do Schools Kill Creativity?*, *Changing Education Paradigms*
- Douglas Thomas, *A New Culture of Learning*
- Brown et al, *Make It Stick*
- Carol Dweck, *How to Help Every Child Fulfill Their Potential*
- MS Word/Formatted document: paragraph styles; table of contents; table of authorities; page numbers; page v. section breaks; good design; metadata
- MS Excel/Spreadsheet: Basic functions; metadata