Oral Argument Skills

**Featuring Tom Goldstein**

This session will focus on crafting an argument that is straightforward and intuitive, persuading the judges (not arguing with them), determining the questions that the judges may ask, and understanding that the goal is to capture the judges’ attention by engaging in an interesting conversation.

Deposition Skills

Session topics include: eliciting exhaustive answers and obtaining admissions; dealing with disruptive counsel; knowing when and how to object; theory testing and using exhibits. Faculty will role play portions of a deposition in small groups to allow personalized questions about the topics.

Negotiation Skills

Using a real-life scenario, panelists will provide an overview of the art of negotiation including preparation strategies, tried and true tactics to improve bargaining position and the role of effective correspondence and memorialization.

Writing Skills

A well-written legal document is one of the most important tools in a lawyer’s arsenal. The goal is to create a clear and concise document that is easily understood. This session will teach five vital tips to improve writing skills and attendees will try their hand at editing short pieces of legal writing.
**REGISTRATION FORM**

**Legal Skills Conference**  8:45am-4:30pm

Friday, October 26, 2018 @ ABA Office, 1050 Connecticut Avenue, NW, Suite 500, Washington, DC 20036

Presented by the American Bar Association’s Government and Public Sector Lawyers Division (GPSLD)

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**CLE SESSIONS**

- Oral Argument Skills  9:30-10:30 AM
- Deposition Skills  10:45-12:15 PM
- Negotiation Skills  1:15-2:45 PM
- Writing Skills  3:00-4:00 PM

**REGISTRATION FEES**

- $190: General Public
- $175: ABA members and government lawyers
- $160: GPSLD members and members of co-sponsoring entities
- $50: Law students

**REGISTRATION INFORMATION**

Space is limited—register today!

Name: ____________________________

Title: ____________________________

Office: ____________________________

Address: ____________________________

City:___________________ State:_____ Zip:________

Telephone: ____________________________

Fax: ____________________________

Email: ____________________________

You must provide a valid email address to receive CLE credit

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**PAYMENT**

Please fax the completed form (202-662-1751) or send by regular mail. You can also call Alison Hill at 202-662-1024 if you would like to process your credit card payment over the phone. In order to protect your credit card information, we no longer accept credit card payments via email.

___ Enclosed is a check payable to the American Bar Association

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Card Number: ____________________________

Expiration Date: ____________________________

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Signature: ____________________________

Date: ____________________________

*There are a limited number of financial scholarships available for these sessions. For further information, please contact Alison Hill at 202-662-1024 or alison.hill@americanbar.org.

**MCLE Credit:** The ABA directly applies for and ordinarily receives CLE credit for ABA programs in AK, AL, AR, AZ, CA, CO, CT, DE, GA, GU, HI, IA, IL, IN, KS, KY, LA, ME, MN, MS, MO, MP, MT, NH, NJ, NM, NV, NY, NC, ND, OH, OK, OR, PA, SC, TN, TX, UT, VT, VA, VI, WA, WI, and WV. These states sometimes do not approve a program for credit before the program occurs. This course is expected to qualify for 5 CLE credit hours in 60-minute states, and 6 credit hours in 50-minute states. This transitional program is approved for both newly admitted and experienced attorneys in NY. Attorneys may be eligible to receive CLE credit through reciprocity or attorney self-submission in other states. For more information about CLE accreditation in your state, visit www.governmentlawyer.org or contact Alison Hill at alison.hill@americanbar.org.

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