Aviation and Space Law Finance Conference

December 5, 2019

Conference Location
Norton Rose Fulbright
1301 Avenue of the Americas
(6th Ave), 30th Floor
New York, NY
Dear Colleagues -

On Thursday, December 5th, the ABA Forum on Air & Space Law jointly with the Section of Business Law’s Aircraft Financing Subcommittee of the Commercial Finance Committee will hold its annual one-day conference on financing matters impacting both the aviation industry and the commercial space industries. The conference will be hosted courtesy of Norton Rose Fulbright in their New York office (1301 Avenue of the Americas) and will be followed by a reception and dinner at The University Club*.

Planned Topics

- Airline Panel: Owning & Financing vs Leasing Aircraft - Philosophies and Impact of Recent Tax & Accounting Changes
- From the Trenches: Realities from Distressed Aircraft/Helicopter Acquisitions
- NextGen EETCs: Adding Leasing Structures to EETCs
- Is it a Drone, is it a Plane, Is it a Satellite? No! It’s a High-Altitude Pseudo-Satellites (HAPS)
- Inflight Connectivity (IFC) Advancements for Satellites and Aircraft

Forum Chair
Jennifer E. Trock, Baker McKenzie

Sub Committee Chair (Business Law)
James A. Zembrzuski, Aviation Capital Group

Sub Committee Vice-Chair (Business Law)
Alyssa M. Vazquez, Norton Rose Fulbright

Conference Planning Committee
Mehtap Cevher Conti, Arnold & Porter (Forum Aviation & Space Finance Committee Chair)
Andrea Brantner, GECAS
Marc D. Latman, Smith, Gambrell & Russell, LLP
Alexis M. Sáinz, Milbank LLP
John D. Goetz, Jones Day

Join us on Thursday, December 5, 2019, in New York!

REGISTER NOW

* Fee required

Scholarship Opportunities
A limited number of scholarships to defray tuition expenses are available for qualifying attorneys at a reduced fee. To request additional information, contact Dawn R. Holiday. Please note that all scholarship request must be received no later than 30 days prior to the program presentation.

Interested in Sponsorship: Contact Graham C. Keithley

For more information email Dawn R. Holiday at dawn.holiday@americanbar.org
Join the Forum: www.americanbar.org/membership/

We look forward to seeing you in New York!

2019 Aviation and Space Finance Conference Sponsor

WINSTEAD
ATTORNEYS
8:30 am  Registration and Continental Breakfast

9:15 am  Welcome and Opening Remarks

Jennifer Trock, Baker McKenzie
Forum Chair
Mehtap Cevher Conti, Arnold & Porter
(Forum Aviation & Space Finance Committee Chair)
Alyssa M. Vazquez, Norton Rose Fulbright, LLP,
(Sub-Committee Vice Chair)

9:30 - 10:45 am  Panel 1: Airline Panel: Owning & Financing vs Leasing Aircraft -
Philosophies and Impact of Recent Tax & Accounting Changes

What goes into an airline deciding whether they will lease an aircraft or own an
aircraft? How have recently US tax laws and accounting rules possibly impacted
an airline’s decisions?

Moderator: Joseph Mandarino, Smith, Gambrell & Russell, LLP, Atlanta, GA
Panelists: Peter Sladic, Boeing Capital Corporation, Seattle, WA
Alex Chicco, Airbus Americas, Herndon, VA
David Voyles, Alaska Airlines, Seattle, WA
Dora G. Habachy, JetBlue Airways, Long Island City, NY
Maryanne Elliott, Delta Air Lines, Atlanta, GA
Saundra Steinberg, American Airlines, Fort Worth, TX

10:45 am - Noon  Panel 2: Is It a Drone, is it a Plane, Is it a Satellite? No! It’s a High-Altitude
Pseudo-Satellite (HAPS)
This panel will introduce finance practitioners to the existence of “pseudo-
satellites”, including how they differ from satellites and unmanned aerial vehicles,
what regulatory scheme applies to them and how does a financier protect their
interests in a pseudo-satellite.

Moderator: Jennifer Trock, Baker McKenzie, Washington, DC
Panelists: Stella Belvisi, Airbus Americas, Herndon, VA
Liz Evans, K&L Gates, New York, NY
Noon - 1:30 pm  Lunch: 75th Anniversary of the Chicago Convention: Impact on Aircraft Financing

Jeffrey Klang, Federal Aviation Administration, Washington, DC

1:30 - 2:45 pm  Panel 3: From the Trenches: Realities from Distressed Aircraft/Helicopter Acquisitions & Restructurings
The last few years has brought about a number of distressed acquisitions and workouts. We will hear about some of the unique circumstances surrounding some of the more significant ones and there will be a compare and contrast between aircraft and helicopter assets.

Moderator: Nicolas P. Stable, Wings Capital Partners, Newport Beach, CA
Panelists: Jasmine Balls, Debevoise & Plimpton, New York, NY
Michael Cox, Seabury Capital, Houston, TX
Todd K. Wolynski, Macquarie Rotorcraft Leasing, New York, NY

2:45 – 3:00 pm  Break

3:00 - 4:15 pm  Panel 4: Inflight Entertainment and Connectivity (IFEC):
Our panelists will discuss in-flight entertainment and connectivity, including IFEC market trends and key issues in negotiating and structuring IFEC agreements.

Moderator: Alexis Sainz, Milbank, Washington, DC
Panelists: Susan Irwin, Euroconsult, Washington, DC

4:15 - 5:30 pm  Panel 5: Enhancements & Adding Tax Advantage Structures to EETCs
There has been continued use of the “International” EETC in recent times and it has been combined with some other well-known tax structures to bring greater appeal of the product, such as JOLCOs. The EETC remains the capital market structure of choice of US majors. The panel will discuss whether we can expect any EETC add-ons with the US airlines.

Moderator: Layne Grindal, Grindal P.C., New York, NY
Panelists: Kalash Pandey, Goldman Sachs, New York, NY
Jason Kaplan, O'Melveny, New York, NY
Jim Pascale, Milbank, New York, NY

5:30 pm  Closing Remarks

6:00 pm  Reception/Dinner
The University Club  - $150/pp (Ticketed Event)

Download the Registration Form  or  Register On-line
1. Location: The conference will be held at Norton Rose Fulbright US LLP, 1301 Avenue of the Americas, New York, NY.

2. Program Registration: To register for all programs and events described in this brochure, please visit our website at [http://www.americanbar.org/groups/air_space.html](http://www.americanbar.org/groups/air_space.html) or you may mail or fax your completed form to the ABA Registration: AS1912, 321 N. Clark, Street, MS 19.1 Chicago, IL 60654; fax 312-988-5850. Registrations that do not include payment information will not be processed. Confirmations will be mailed to you at the address provided. To be included in the list of program attendees, you must register before November 29, 2019 (5:00 pm – CST).

3. On-site registration is available for those persons who miss the registration deadline. If you plan to register at the door, please call David Israel at 312-988-5655 to confirm that space is still available. Failure to call in advance may preclude admission to a sold-out conference. On-site registrants must pay the registration fees by check, Visa, MasterCard, or American Express.

4. Registration Fees: Includes admission to the one-day program, continental breakfast, coffee break, lunch. The evening reception and dinner is available for $150/pp

5. Cancellation Policy: Registrants who are unable to attend the conference will receive a refund less a $100 administrative fee if written cancellation is received by November 29, 2019 – 5:00 (CST). Cancellations must be emailed to dawn.holiday@americanbar.org. No refunds will be granted after November 29, 2019. Substitutions are acceptable, or conference materials will be sent in lieu of a refund after the program. The ABA reserves the right to cancel any programs and assumes no responsibility for personal expenses (including lodging, transportation or meals).

6. CLE Credit: The ABA will seek up to 7 hours of CLE general credit in 60-minute states, and up to 7.0 hours of CLE general credit for this program in 50-minute states. In 60-minute states and 1.50 hours of CLE ethics credit in 50-minute states as needed. Credit hours are estimated and are subject to each state's approval and credit rounding rules. Please visit www.americanbar.org/mcle for general information on CLE at the ABA. This transitional program is approved for both newly admitted and experienced attorneys in NY. Attorneys may be eligible to receive CLE credit through reciprocity or attorney self-submission in other states. For more information about CLE accreditation in your state, visit [www.americanbar.org/cle/mandatory_cle.html](http://www.americanbar.org/cle/mandatory_cle.html) or contact Dawn R. Holiday at 312-988-5660 or dawn.holiday@americanbar.org.

7. Course Materials: Will be provided electronically as part of the registration fee. Materials will be available for purchase 30 days after the conference.

8. Tax Deduction for Education Purposes: In the United States, an income tax deduction may be allowed for education expenses undertaken to maintain or improve professional skills. This includes registration, travel, meals and lodging, subject to applicable limitations (see Treas. Reg.1.162-5: Coughlin v. Commissioner, 203 F.2d 307 (2d Cir.1953)).

9. (Put in handicapped insignia) Americans with Disabilities Act: If special arrangements are required for disabled individuals to attend this program, contact Dawn R. Holiday in writing by November 29, 2019 at the American Bar Association, 321 N. Clark St., Chicago, IL, 60654 or Fax: 312-988-5850


11. For latest program information: Please visit the Forum on Air and Space Law Website: [http://ambar.org/air-space](http://ambar.org/air-space)

12. Financial Scholarship: Applications may be available for this program for a limited time. Attorneys who qualify will receive at least a 50% reduction in the course fee(s). This does not include any reduction in meals, lodging, or travel costs associated with the meeting. To request an application or receive additional information, contact Dawn R. Holiday via email at dawn.holiday@americanbar.org.

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16. Questions: If you have questions or require additional conference information, contact: Dawn R. Holiday at 312-988-5660 or e-mail: dawn.holiday@americanbar.org.
December 5, 2019

4 WAYS TO REGISTER

Mail (put in mail insignia)   Fax: 312-988-5850   On-Line

ABA Service Center ~ AS1912
321 N. Clark St, MS 16.2
Chicago, IL 60654

Phone 800-285-2221   Questions – Call 800-238-2667 x 5660

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Are you licensed to practice in New York? Yes  No  
Are you licensed to practice in Illinois? Yes  No  
Are you a first-time attendee? Yes  No  

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_____ Join the Forum $40

Amount Due $_________________   Amount Due $_________________

*Must be a member of the Forum on Air & Space Law

Special Dietary Needs: No Shellfish____  No Meat_____  Other _______________________

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Co-Sponsor: Commercial Finance Committee’s Subcommittee on Aircraft Financing
(Business Law Section)

Aviation & Space Law Finance Conference
Sponsorship Form
December 5, 2019
New York, NY

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* NOTE: PLEDGES MUST BE RECEIVED BY November 22, 2019 for inclusion in the Conference brochure.

__ YES, I want to sponsor the 2019 Aviation & Space Law Finance Conference. No, I am unable to contribute this time.

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