Aviation and Space Law Finance Conference

December 5, 2019

Conference Location
Norton Rose Fulbright
1301 Avenue of the Americas, 22nd Floor
(6th Ave), 30th Floor
New York, NY
Dear Colleagues -

On Thursday, December 5th, the ABA Forum on Air & Space Law jointly with the Section of Business Law’s Aircraft Financing Subcommittee of the Commercial Finance Committee will hold its annual one-day conference on financing matters impacting both the aviation industry and the commercial space industries. The conference will be hosted courtesy of Norton Rose Fulbright in their New York office (1301 Avenue of the Americas) and will be followed by a reception and dinner at The University Club*.

Planned Topics

- Owning & Financing vs Leasing Aircraft - Philosophies and Impact of Recent Tax & Accounting Changes
- From the Trenches: Realities from Distressed Aircraft/Helicopter Acquisitions
- NextGen EETCs: Adding Leasing Structures to EETCs
- Is it a Drone, is it a Plane, Is it a Satellite? No! It’s a High-Altitude Pseudo-Satellites (HAPS)
- Inflight Connectivity (IFC) Advancements for Satellites and Aircraft

Forum Chair
Jennifer E. Trock, Baker McKenzie
Sub Committee Chair (Business Law)
James A. Zembrzuski, Aviation Capital Group
Sub Committee Vice-Chair (Business Law)
Alyssa M. Vazquez, Norton Rose Fulbright
Conference Planning Committee
Mehtap Cevher Conti, Arnold & Porter (Forum Aviation & Space Finance Committee Chair)
Andrea Brantner, GECAS
Marc D. Latman, Smith, Gambrell & Russell, LLP
Alexis M. Sáinz, Milbank LLP
John D. Goetz, Jones Day

Join us on Thursday, December 5, 2019, in New York!

REGISTER NOW
* Fee required

Scholarship Opportunities
A limited number of scholarships to defray tuition expenses are available for qualifying attorneys at a reduced fee. To request additional information, contact Dawn R. Holiday. Please note that all scholarship request must be received no later than 30 days prior to the program presentation.

Interested in Sponsorship: Contact Graham C. Keithley

For more information email Dawn R. Holiday at dawn.holiday@americanbar.org
Join the Forum: www.americanbar.org/membership/

We look forward to seeing you in New York!

2019 Aviation and Space Finance Conference Sponsors
8:30 am  Registration and Continental Breakfast

9:15 am  Welcome and Opening Remarks

Jennifer Trock, Baker McKenzie
Chair, Forum on Air & Space Law
Mehtap Cevher Conti, Arnold & Porter
(Forum Aviation & Space Finance Committee Chair)
Alyssa M. Vazquez, Norton Rose Fulbright, LLP,
(Sub-Committee Vice Chair)

9:30 - 10:45 am  Panel 1: Owning & Financing vs Leasing Aircraft - Philosophies and Impact of Recent Tax & Accounting Changes

What goes into an airline deciding whether they will lease an aircraft or own an aircraft? How have recently US tax laws and accounting rules possibly impacted an airline’s decisions?

Moderator: Joseph Mandarino, Smith, Gambrell & Russell, LLP, Atlanta, GA
Panelists: Peter Sladic, Boeing Capital Corporation, Seattle, WA
Alex Chicco, Airbus Americas, Herndon, VA
David Voyles, Alaska Airlines, Seattle, WA
Dora G. Habachy, JetBlue Airways, Long Island City, NY
Maryanne Elliott, Delta Air Lines, Atlanta, GA
Saundra Steinberg, American Airlines, Fort Worth, TX

10:45 am – Noon  Panel 2: Is It a Drone, is it a Plane, Is it a Satellite? No! It’s a High-Altitude Pseudo-Satellite (HAPS)

This panel will introduce finance practitioners to the existence of “pseudo-satellites”, including how they differ from satellites and unmanned aerial vehicles, what regulatory scheme applies to them and how does a financier protect their interests in a pseudo-satellite.

Moderator: Liz Evans, K&L Gates, New York, NY
Panelists: Stella Belvisi, Airbus Americas, Herndon, VA
Jennifer Trock, Baker McKenzie, Washington, DC
Lunch: 75th Anniversary of the Chicago Convention: Impact on Aircraft Financing

Jeffrey Klang, Federal Aviation Administration, Washington, DC

1:30 - 2:45 pm

Panel 3: From the Trenches: Realities from Distressed Aircraft/Helicopter Acquisitions & Restructurings

The last few years has brought about a number of distressed acquisitions and workouts. We will hear about some of the unique circumstances surrounding some of the more significant ones and there will be a compare and contrast between aircraft and helicopter assets.

Moderator: Nicolas P. Stable, Wings Capital Partners, Newport Beach, CA
Panelists: Jasmine Ball, Debevoise & Plimpton, New York, NY
Michael Cox, Seabury Capital, Houston, TX
Todd K. Wolynski, Macquarie Rotorcraft Leasing, New York, NY

2:45 – 3:00 pm Break

3:00 - 4:15 pm

Panel 4: Inflight Entertainment and Connectivity (IFEC):

Our panelists will discuss in-flight entertainment and connectivity, including IFEC market trends and key issues in negotiating and structuring IFEC agreements.

Moderator: Alexis Sáinz, Milbank, Washington, DC
Panelists: Susan Irwin, Euroconsult, Washington, DC
Don Levy, Independent Consultant, San Diego, CA

4:15 - 5:30 pm

Panel 5: Enhancements & Adding Tax Advantage Structures to EETCs

There has been continued use of the “International” EETC in recent times and it has been combined with some other well-known tax structures to bring greater appeal of the product, such as JOLCOs. The EETC remains the capital market structure of choice of US majors. The panel will discuss whether we can expect any EETC add-ons with the US airlines.

Moderator: Layne Grindal, Grindal P.C., New York, NY
Panelists: Carla Shriver, Goldman Sachs, New York, NY
Jim Pascale, Milbank, New York, NY

5:30 pm

Closing Remarks
Marc Latman, Smith, Gambrell & Russell, LLP, New York, NY

6:00 pm

Reception/Dinner
The University Club - $150/pp (Ticketed Event)

Download the Registration Form or Register On-line
MEETING INFORMATION

1. **Location:** The conference will be held at Norton Rose Fulbright US LLP, 1301 Avenue of the Americas, New York, NY.

2. **Program Registration:** To register for all programs and events described in this brochure, please visit our website at http://www.americanbar.org/groups/air_space.html, or you may mail or fax your completed form to the ABA Registration: AS1912, 321 N. Clark, Street, MS 19.1 Chicago, IL 60654; fax 312-988-5850. Registrations that do not include payment information will not be processed. Confirmations will be mailed to you at the address provided. To be included in the list of program attendees, you must register before November 29, 2019 (5:00 pm – CST).

3. **On-site registration** is available for those persons who miss the registration deadline. If you plan to register at the door, please call David Israel at 312-988-5655 to confirm that space is still available. Failure to call in advance may preclude admission to a sold-out conference. On-site registrants must pay the registration fees by check, Visa, MasterCard, or American Express.

4. **Registration Fees:** Includes admission to the one-day program, continental breakfast, coffee break, lunch. The evening reception and dinner is available for $150/pp.

5. **Cancellation Policy:** Registrants who are unable to attend the conference will receive a refund less a $100 administrative fee if written cancellation is received by November 29, 2019 – 5:00 (CST). Cancellations must be emailed to dawn.holiday@americanbar.org. No refunds will be granted after November 29, 2019. Substitutions are acceptable, or conference materials will be sent in lieu of a refund if the program. The ABA reserves the right to cancel any programs and assumes no responsibility for personal expenses (including lodging, transportation or meals).

6. **CLE Credit:** The ABA will seek 6.25 hours of CLE general credit in 60-minute states, and 7.5 hours of CLE general credit for this program in 50-minute states. In 60-minute states and 1.50 hours of CLE ethics credit in 50-minute states as needed. Credit hours are estimated and are subject to each state’s approval and credit rounding rules. Please visit the program website at https://www.americanbar.org/groups/air_space/events_cle/ for program CLE details or visit www.americanbar.org/mcle for general information on CLE at the ABA. Attorneys may be eligible to receive CLE credit through reciprocity or attorney self-submission in other states.

7. **Course Materials:** Will be provided electronically as part of the registration fee. Materials will be available for purchase 30 days after the conference.

8. **Tax Deduction for Education Purposes:** In the United States, an income tax deduction may be allowed for education expenses undertaken to maintain or improve professional skills. This includes registration, travel, meals and lodging, subject to applicable limitations (see Treas. Reg. 1.162-5: Coughlin v. Commissioner, 203 F.2d 307 (2d Cir.1953)).

9. **(Put in handicapped insignia) Americans with Disabilities Act:** If special arrangements are required for disabled individuals to attend this program, contact Dawn R. Holiday in writing by November 29, 2019 at the American Bar Association, 321 N. Clark St., Chicago, IL, 60654 or Fax: 312-988-5850.

10. **Dress:** Business Attire (jacket & tie required for reception and dinner).

11. **For latest program information:** Please visit the Forum on Air and Space Law Website:
http://ambar.org/air-space

12. **Financial Scholarship:** Applications may be available for this program for a limited time. Attorneys who qualify will receive at least a 50% reduction in the course fee(s). This does not include any reduction in meals, lodging, or travel costs associated with the meeting. To request an application or receive additional information, contact Dawn R. Holiday at 312-988-5660 or dawn.holiday@americanbar.org.

13. **Privacy Notice:** Registration for, attendance at, or participation in the Forum conferences and other associated activities constitutes an agreement by the registrant or participant to permit the American Bar Association to use and distribute (both now and in the future) the registrant or participant’s image or voice in photographs, videotapes, electronic reproductions, and audiotapes of such event and activities. All other use is strictly prohibited without prior written authorization from the American Bar Association. Prohibited use includes but is not limited to the copying, renting, leasing, selling, distributing, transmitting or transferring of all or any portions of the material, or use for any other commercial and/or solicitation purposes of any type, or in connection with any action taken that violates the American Bar Association’s copyright. The material is not to be used for any mass communications and may be used only for one-to-one member communication. For information concerning appropriate use of the material, contact the ABA Service Center at 1-800-285-2221.

14. **Questions:** If you have questions or require additional conference information, contact: Dawn R. Holiday at 312-988-5660 or e-mail: dawn.holiday@americanbar.org.
December 5, 2019

4 WAYS TO REGISTER
Mail (put in mail insignia)   Fax: 312-988-5850   On-Line
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Phone  800-285-2221   Questions – Call 800-238-2667 x 5660

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Are you licensed to practice in New York?  Yes         No
Are you licensed to practice in Illinois? Yes         No
Are you a first-time attendee?   Yes    No

Program and Forum Membership Fees
Early-Bird Discount ($50 savings)

Received Before 11/29/2019          Received after 11/29/2019

____ $250    Forum/Business Law Member/    _____ $300    Forum/Business Law Member
____ $375    ABA Member (Non-Forum Member)    _____ $350    ABA Member (Non-Forum Member)
____ $500    Non-Member/General Attendee    _____ $550    Non-Member/General Attendee
____ $150    Government/Academic (Non-Profit)    _____ $200    Government/Academic (Non-Profit)
____ $ 50    Law Student*    _____ $100    Law Student*
____ $ 50    Program Speaker    _____ $100    Program Speaker
____ $150    Dinner    _____ $150    Dinner

_____ Join the Forum $40

Amount Due $ _______________   Amount Due $ _______________

*Must be a member of the Forum on Air & Space Law

Special Dietary Needs:  No Shellfish____ No Meat_____ Other _______________________

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Aviation & Space Law Finance Conference
Sponsorship Form
December 5, 2019
New York, NY

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* NOTE: PLEDGES MUST BE RECEIVED BY **November 22, 2019** for inclusion in the Conference brochure.

____ YES, I want to sponsor the 2019 Aviation & Space Law Finance Conference. No, I am unable to contribute this time.

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