Discovery Disputes – Winning the Battle in the Trenches
June 5, 2020 1pm ET
EVENT CODE: IL2006LIT

Moderator: Kenneth Duvall
Panelists: Victoria Alvarez; John Browning; Beverly Rampaul

1. Introduction (Ken) [5 minutes]
2. How to handle negotiations/communications with opposing counsel
   a. Civil: Ken Duvall (Ken) [10 minutes]
      i. Meet and confer requirements (often local/chamber rules)
      ii. Value of phone calls and building rapport
      iii. Value of memorializing all conversations and positions
   b. Criminal: Beverly [15 minutes]
      i. Criminal law -- discovery/disclosure requirements
      ii. How to obtain the discovery you need in a criminal context
   c. Q&A [5 minutes]
3. How to handle discovery motion practice and hearings
   a. John Browning [20 minutes]
      i. Considerations before moving the court for relief
      ii. Moving the court for relief and arguing at a conference/hearing
   b. Q&A [5 minutes]
4. How to handle ESI issues
   a. Victoria [20 minutes]
      i. Collection parameters: search terms; date restrictions; custodians
      ii. Vendor negotiations and services
      iii. Handling client expectations
   b. Q&A [5 minutes]
5. Conclusion
   a. LTP committee; CLE details [5 minutes]