Alternative and Innovative Delivery Models in Incubators and Non-Profit Law Firms

INCUBATOR CONSORTIUM’S 4TH ANNUAL CONFERENCE
ACCESS TO JUSTICE: INCUBATORS, RESIDENCIES, APPRENTICESHIPS AND NON-PROFIT LAW FIRMS

Will Hornsby & Sara Smith
ABA Standing Committee on the Delivery of Legal Services
Perspectives on Finding Personal Legal Services

Clients

Comprehensive Survey of Lawyer Incubators

Incubators

Unbundling Usage and Attitudes

Lawyers
• Practice Management
• Access
• Sustainability
Perspectives
on
Finding Personal Legal Services

The Results of a Public Opinion Poll

American Bar Association
Standing Committee on the Delivery of Legal Services
February 2011
Familiarity with Unbundling

- 70% Not at All Familiar
- 18% Somewhat Familiar
- 5% Familiar
- 6% Very Familiar
- 1% Refused
Importance of Providing Unbundling by Income
2016 Comprehensive Survey of Lawyer Incubators

ABA Standing Committee on the Delivery of Legal Services
Incubator Training Areas

- Practice Management: 42
- Substantive Law: 40
- Ethical Issues: 38
- Client Development and Marketing: 36
- Client Relations and Retention: 33
- Technology: 30
- Compensation Arrangements: 29
- Community Outreach: 25
- Delivery Models: 24
## Incubator Training Areas – Percentage of Time Devoted

<table>
<thead>
<tr>
<th>Average</th>
<th>Client development/marketing</th>
<th>Community outreach</th>
<th>Substantive law</th>
<th>Compensation arrangements</th>
<th>Delivery models</th>
<th>Technology</th>
<th>Client relations and retention</th>
<th>Ethical issues</th>
</tr>
</thead>
<tbody>
<tr>
<td>16.9%</td>
<td>10.3%</td>
<td>5.0%</td>
<td>25.2%</td>
<td>6.3%</td>
<td>5.2%</td>
<td>7.7%</td>
<td>9.7%</td>
<td>10.8%</td>
</tr>
<tr>
<td>Min</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Max</td>
<td>40.0%</td>
<td>20.0%</td>
<td>45.0%</td>
<td>100.0%</td>
<td>20.0%</td>
<td>30.0%</td>
<td>35.0%</td>
<td>33.0%</td>
</tr>
</tbody>
</table>
Incubator Training Topics

- Flat Fees: 30
- Unbundling: 27
- Sliding-Scale Fees: 26
- Community Outreach: 25
- Niche Practices: 21
- Fee-Shifting: 17
- Non-Profit Law Firms: 13
- Other: 5
- Value Adjustment Line: 1
Unbundled Percentage of Caseload

Important: These are Preliminary Findings Only and are Subject to Change

Percentage of Caseload

- 81-100%: 68%
- 61-80%: 3%
- 41-60%: 1%
- 21-40%: 1%
- 1-20%: 23%
- 0%: 3%

Caseload
Unbundling Use by Practice Size

<table>
<thead>
<tr>
<th>Practice Size</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOLO</td>
<td>65.0%</td>
</tr>
<tr>
<td>2-10</td>
<td>64.7%</td>
</tr>
<tr>
<td>11-100</td>
<td>76.8%</td>
</tr>
<tr>
<td>OVER 100</td>
<td>81.6%</td>
</tr>
</tbody>
</table>

Important: These are Preliminary Findings Only and are Subject to Change.
Unbundling Use by Age

Important: These are Preliminary Findings Only and are Subject to Change
Unbundling Use by Gender

Important: These are Preliminary Findings Only and are Subject to Change
<table>
<thead>
<tr>
<th>Statement</th>
<th>Disagree/Strongly Disagree</th>
<th>Agree/Strongly Agree</th>
</tr>
</thead>
<tbody>
<tr>
<td>MY LAW FIRM DOES NOT PERMIT ME TO UNBUNDLE.</td>
<td>69.3</td>
<td>30.7</td>
</tr>
<tr>
<td>I AM CONCERNED THAT UNBUNDLING MAY BE UNETHICAL.</td>
<td>53.6</td>
<td>46.4</td>
</tr>
<tr>
<td>UNBUNDLED CASES DO NOT PRODUCE ENOUGH REVENUE.</td>
<td>46.6</td>
<td>53.4</td>
</tr>
<tr>
<td>PROSPECTIVE CLIENTS ARE NOT INTERESTED IN UNBUNDLED LEGAL SERVICES.</td>
<td>42.4</td>
<td>57.6</td>
</tr>
<tr>
<td>IT IS DIFFICULT TO GET ENOUGH CLIENTS TO MAKE UNBUNDLING WORTHWHILE.</td>
<td>37.6</td>
<td>62.4</td>
</tr>
<tr>
<td>I WORRY THAT UNBUNDLING WOULD EXPOSE ME TO MORE MALPRACTICE CLAIMS.</td>
<td>33</td>
<td>67</td>
</tr>
<tr>
<td>I DON’T THINK UNBUNDLING WOULD WORK FOR MUCH OF MY PRACTICE.</td>
<td>24.8</td>
<td>75.2</td>
</tr>
</tbody>
</table>
From Those Who Do Unbundle…

<table>
<thead>
<tr>
<th>Statement</th>
<th>Agree/Strongly Agree</th>
<th>Disagree/Strongly Disagree</th>
</tr>
</thead>
<tbody>
<tr>
<td>I AM LESS WORRIED ABOUT DISCIPLINARY COMPLAINTS FOR UNBUNDLED CASES.</td>
<td>67.9</td>
<td>32.1</td>
</tr>
<tr>
<td>UNBUNDLING CLIENTS ARE MORE SATISFIED WITH THEIR SERVICE THAN FULL-SERVICE CLIENTS.</td>
<td>66.7</td>
<td>33.3</td>
</tr>
<tr>
<td>UNBUNDLING CLIENTS ARE MORE ENGAGED IN THE PROCESS AND INVESTED IN THE OUTCOME THAN FULL-SERVICE CLIENTS.</td>
<td>64</td>
<td>36</td>
</tr>
<tr>
<td>UNBUNDLING CLIENTS ARE LIKELY TO BECOME FULL-SERVICE CLIENTS.</td>
<td>50.7</td>
<td>49.3</td>
</tr>
<tr>
<td>UNBUNDLING LOWERS RECEIVABLES AND RESULTS IN FEWER UNCOLLECTABLE FEES.</td>
<td>39.2</td>
<td>60.8</td>
</tr>
<tr>
<td>UNBUNDLING ALLOWS ME TO OFFER LEGAL SERVICES AT A MORE COMPETITIVE PRICE.</td>
<td>30.1</td>
<td>69.9</td>
</tr>
<tr>
<td>UNBUNDLING LOWERS THE COSTS OF CASES SO THAT MORE PEOPLE CAN AFFORD MY SERVICES.</td>
<td>20.9</td>
<td>79.1</td>
</tr>
</tbody>
</table>

Important: These are Preliminary Findings Only and are Subject to Change
## What Would Encourage [More] Unbundling?

**Important:** These findings are preliminary and subject to change.

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>1</strong></td>
<td><strong>More guidance/clarity concerning ETHICAL OBLIGATIONS for unbundled matters</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>2</strong></td>
<td><strong>More guidance/clarity concerning MALPRACTICE EXPOSURE for unbundled matters</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>3</strong></td>
<td><strong>More guidance/clarity concerning COURT PROCEDURES for unbundled matters</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>4</strong></td>
<td><strong>Programs to connect you with PROSPECTIVE CLIENTS interested in unbundled legal services</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>5</strong></td>
<td><strong>Sample limited-scope agreements</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>6</strong></td>
<td><strong>Nothing. Unbundling is just not in my future</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>7</strong></td>
<td><strong>Information to better understand fee structures for unbundled legal services</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>8</strong></td>
<td><strong>Opportunities to network with lawyers who unbundle</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Innovative Delivery Models

- Client Development
- Delivery of Legal Services
  - Unbundling
  - Niche Practices
  - Technology
- Pricing
Law Dogs - Hog dogs with free legal advice
LegalSonar

Find the best Kansas City attorneys through your mutual connections

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1. Tell us what kind of an attorney you need.
2. We'll show you the attorneys for which your friends and peers can provide feedback.
3. You can pick an attorney you can trust.
August

Travelers' Choice® 2012 Winner Restaurants

Ranked #17 of 1,005 in New Orleans

496 reviews

“Went big and was not disappointed!” 01/21/2013
“Consistently Excellent” 01/21/2013

Price: $41 - $80
Cuisines: American, French, Eclectic, International

Reserve

Foley Brooks Faye is friends with a reviewer of Restaurant R'évolution

Norm Rubenstein and 6 other people are friends with a reviewer of August

French Quarter
Ross Fishman rated this 4.5 stars
Phillip Robinson rated this 4 stars

McKendrick - Breaux House
Greg Siskind reviewed this 4.5 stars

Jackson Square
Ross Fishman rated this 4.5 stars
Phillip Robinson rated this 4 stars

Bourbon Street
...
Have you heard about Minnesota’s new online website that connects low-income individuals to attorneys for FREE?

"I Didn't Know That!"
Relatively Unknown Twin Cities Civil Legal Resources: Round Two!

You're Invited
Join Call for Justice, LLC for its second-annual seminar on lesser-known and underutilized civil legal resources in the Twin Cities! Last year's inaugural seminar attracted nearly 100 attendees!
LEGAL SERVICES
GROUP LEGAL SERVICES PLAN FUND

There are a vast array of reasons and circumstances why you may require the assistance of a lawyer. From representation in buying a house to a more complex personal injury case, having a qualified attorney on call is an invaluable asset. Yet, with many lawyers charging $100+ an hour, gaining the advice and assistance of a legal expert can be an expensive proposition.

That’s why the Chicago Journeymen Plumbers’ Local Union 130 U.A. Group Legal Services Plan is such a valuable benefit. In existence since 1987 this plan provides eligible Participants and dependents with personal legal assistance. There is no limit on how often you may seek the advice and services of the highly-regarded services of the Legal Services Provider, Borovsky & Ehrlich. When a legal matter surfaces, all you need to do is call the expert attorneys at Borovsky & Ehrlich in Chicago (312) 861-
Do You Have a Will? Host a Home Based Will-Signing Party...

An innovative, convenient, inexpensive, and private way to accomplish the important task of writing a will.

Home based Will-Signing Parties are developed by Massachusetts Attorney James P. Haroutunian. As the parent of two young children, he realized the importance of having a will is often overshadowed by the inconvenience of actually getting one.

Incorporating the party planning theme and using technology, Attorney Haroutunian is able to create a convenient and inexpensive method of accomplishing this important task. All estate plans are developed and delivered in private with complete confidentiality.

Attorney Haroutunian currently provides this service throughout Massachusetts and is licensing use to attorneys in other states.
Based on the answers you've provided, you can likely expunge your case!

We have partnered with the Maryland Volunteer Lawyers Service (MVLS) to help you on your way toward expungement. Click on the button below to begin.

Start the Process with MVLS

Start Over
If you were arrested after 10/1/2007, then your record should be automatically expunged. You can get your criminal record to make sure your case was expunged.

You should speak with an attorney if you have any further questions about your case.
**Speak With an Attorney**

The Maryland Volunteer Lawyers' Service (MVLS)

MVLS provides pro bono legal representation to Marylanders with limited income. MVLS accepts criminal record expungement cases.

**Mid-Shore Pro Bono**

Mid-Shore Pro Bono is a legal services provider for Kent, Queen Anne’s, Caroline, Talbot and Dorchester counties. They are committed to strengthening the communities of Maryland’s Mid-Shore by providing access to several diverse programs which offer resolution to a variety of civil issues, conflicts and disputes.

**Office of the Public Defender**

The Office of the Public Defender (OPD) can help you with your expungement if you were previously an OPD client.

**The Bar Association of Montgomery County, Maryland**

The Montgomery County Bar Foundation Pro Bono Program was the first program of its kind in Maryland and has remained a strong, viable program; continuing its excellence in providing free legal services to over 2,000 low-income clients in need through the Attorney Referral Program, the free legal clinics and The Child Custody Program.
COURT REPRESENTATION
NEGOTIATE
DISCOVERY
DRAFT DOCUMENTS
GATHER FACTS
ADVISE CLIENT
Experience Redmond attorney offering unbundled legal services (Eastside/Seattle)

Are you facing a legal issue and looking for effective legal help? Call the Law Office of Sunitha Anjivel at (206) 841-0455. We provide full-service and unbundled legal services to clients throughout the Seattle/Eastside area. Read our article on how unbundled legal services can help you manage your legal costs in a divorce or other legal action.

Our expertise includes:

- Divorce
- Family law, child custody, child support
- Estate planning
- Landlord/Tenant law
- Criminal law
- Contract review

Learn more about how we can provide you with smart, effective legal help. Visit our website, www.walegal-services.com, for free legal self-help articles and then call us today at (206) 841-0455 to discuss your case.

Sunitha B. Anjivel
Attorney at Law
Licensed to practice law in WA and CA
Divorce used to be expensive. Not anymore.

Protect yourself with an online attorney, complete library of forms and comprehensive, essential educational material. A safe, inexpensive separation and divorce plus a money-back guarantee.

Get Started Now! Money Back Guarantee

You’re ready to move on with your life, but hiring a lawyer is expensive. You can’t afford to spend $10,000 on a lawyer, not when you need money to start a new life. What do you do? You feel frustrated and stuck – no money, no divorce.

What’s the answer?

You could stay in a crappy situation and try not to dwell on it, but that’s not good for anybody involved. Or, you could try getting a
Welcome to AntennaZoning.com

Fred Hopengarten
Telecommunications Lawyer

This web site is organized into two sections.
Please make a selection:

Commercial

or

Amateur Radio
The Family Cottage Unites Your Family

A cottage succession plan can keep the family together.

Learn more

We wrote the book on Cottage Law. Literally.


Home may be where the heart is, but a family’s most cherished memories are often held within the walls of the family cottage. Carefree days spent watching the children

Articles
- Cottage Law Blog (6)
- Events (8)
- In the News (6)
JOAN FENSTERMAKER, Attorney
Kendle, Mikuta & Fenstermaker

GIVE ME BACK MY DEPOSIT!

Joan helped us with the purchase of a condo a few months ago. She was very responsive and easy to work with. Overall great experience and would recommend her again and again.
- Drew

Got a Problem with Your Landlord?  

Call Today
Automated Appointment Reminders

Phone calls & text messages. Low cost, instant signup. Try it now free.

Learn More

VoiceShot's Web based automated appointment reminder phone call and text message service is perfect for businesses, organizations, and health care providers that want to maximize productivity by reducing appointment cancellations and no shows.

Free Demo
How StandIn Works

StandIn is a location-based app that matches lawyers with other lawyers, agents and legal professionals for court appearances. Using StandIn, you can find trusted legal professionals to help manage court appearances and market yourself to other lawyers in our community. StandIn processes payment in the application and allows users to leave reviews based on their experience in the transaction. We know you are going to love it.
Hello Jane.

First you need to answer some questions to see if this program is right for your situation.

If so, then you will answer a few more questions and the forms you need will be ready to print or save.

This entire program should take 10-20 minutes.
The amount of your security deposit that has not been returned to you is $625.00. Illinois law may allow you to ask for two times the amount of your deposit from your landlord. This can happen if your landlord kept all or part of your deposit illegally.
Congratulations Jane! You have finished this program and the Security Deposit Complaint is almost ready to print out.
Affordability should not be measured by cost, but by value

• Value = \underline{outcome} \overline{cost}
Pricing Toolkit
for attorneys seeking to serve low- and moderate-income clients

The Chicago Bar Foundation
Ensuring access to justice for all
On each bill, we include our agreed upon fee. We also provide you a space to make any adjustment you feel is needed. It really is that simple.

Why do we do this? To demonstrate our unwavering commitment to client service, and to show you that whatever fee arrangement you have chosen, we have an economic incentive to consistently put forth our best effort.
REPRESENTING CLIENTS IN DISPUTE RESOLUTION

WHY IT MATTERS TO YOUR PRACTICE AND YOUR CLIENT
STATISTICS

• INTERNATIONAL COURT OF ARBITRATION REPORTS
• 1. ADMINISTERED 966 NEW CASES IN 2016
• 2. 15% RISE IN PARTIES FROM LATIN AMERICA
• 3. 22% RISE IN PARTIES FROM SOUTH AND EAST ASIA
MORE STATISTICS

MAJOR ARBITRATION CENTERS REPORT AN ‘UNPRECEDENTED INCREASE’ IN THE NUMBER OF COMMERCIAL DISPUTES.
THE VANISHING TRIAL

• The Florida Office of the State Courts Administrator reports:
• FY2010-2011 (July 2010 to June 2011), the trial courts (circuit and county) disposed of 2,774,302 civil cases (not including probate, family court, or civil traffic infraction cases). 1,049 were disposed by a jury and only 4,348 were disposed through a non-jury or bench trial.
• Less than 0.2% made it to trial.
1 out of every 20 cases ends up in Trial Federal Cases it was less than 2%

<table>
<thead>
<tr>
<th>Year (July 1 to June 30)</th>
<th>Connecticut Cases resolved by trial</th>
<th>Connecticut Cases disposed of by ways other than trial</th>
<th>% of cases tried</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013-2014</td>
<td>4,293</td>
<td>64,796</td>
<td>6.63%</td>
</tr>
<tr>
<td>2012-2013</td>
<td>3,690</td>
<td>65,447</td>
<td>5.64%</td>
</tr>
<tr>
<td>2011-2012</td>
<td>3,679</td>
<td>66,733</td>
<td>5.51%</td>
</tr>
<tr>
<td>2010-2011</td>
<td>3,557</td>
<td>74,367</td>
<td>4.78%</td>
</tr>
<tr>
<td>2009-2010</td>
<td>3,582</td>
<td>66,044</td>
<td>5.42%</td>
</tr>
<tr>
<td>2008-2009</td>
<td>3,125</td>
<td>60,945</td>
<td>5.13%</td>
</tr>
<tr>
<td>2007-2008</td>
<td>3,061</td>
<td>52,811</td>
<td>5.80%</td>
</tr>
</tbody>
</table>
MEDIATION WAVE

- IN 1980, CALIFORNIA FIRST STATE TO ADOPT STATEWIDE MANDATORY MEDIATION IN FAMILY CASES.
- BY 2015, THIRTY EIGHT STATES HAD MANDATORY MEDIATION PROVISIONS FOR DIVORCING COUPLES.
MEDIATION WAVE

• DEPARTMENT OF JUSTICE REPORTS AN OVERALL INCREASE IN THE NUMBER OF MEDIATED CASES.
• VOLUNTARILY MEDIATED CASES WENT FROM 34% IN 2015 TO 41% IN 2016.
• COURT ORDERED MEDIATIONS INCREASED BY 25% FROM 2015 TO 2016.
• REPORTED COSTS SAVINGS OF $70,610,263.00
THE RISE OF COLLABORATIVE PROCESS

- Collaborative Practice is a voluntary dispute resolution process in which parties settle without resort to litigation.
- In Collaborative Practice:
  1. The parties sign a collaborative participation agreement describing the nature and scope of the matter;
  2. The parties voluntarily disclose all information which is relevant and material to the matter that must be decided;
  3. The parties agree to use good faith efforts in their negotiations to reach a mutually acceptable settlement;
  4. Each party must be represented by a lawyer whose representation terminates upon the undertaking of any contested court proceeding;
  5. The parties may engage mental health and financial professionals whose engagement terminates upon the undertaking of any contested court proceeding; and
  6. The parties may jointly engage other experts as needed.
HERE TO STAY?

- INTERNATIONAL ALLIANCE OF COLLABORATIVE PROFESSIONALS
- DC ACADEMY OF COLLABORATIVE PROFESSIONALS
- BUCKS COUNTY COLLABORATIVE LAW GROUP
- UNIFORM COLLABORATIVE LAW ACT
SELF REPRESENTED LITIGANTS

• STATISTICAL DATA SHOWS THAT 3 OUT OF 5 LITIGANTS ARE SELF REPRESENTED
COURTS AND OTHER PROGRAMS PROVIDE SUPPORT

• **Online Document Assembly.** (2008). *National Center for State Courts, Future Trends in State Courts 2008.* Courts must serve an increasing number of self-represented litigants—and deal with the problems such inexperienced litigants present. Online document assembly is one way that courts can make life easier for not only self-represented litigants, but also court staff.

• **Increasing Access to Justice for the Self-Represented Through Web Technologies.** (2007). *National Center for State Courts, Future Trends in State Courts 2007.* Courts’ use of Web technologies to aid self-represented litigants is evolving and includes second-generation Web sites geared toward their specific needs, interactive Web sites, online document-assembly programs, e-filing and e-delivery mechanisms, and live-chat features. In the future, the use of both RSS feeds to bring up-to-date content and news to court customers and Wikis to allow justice organizations to collaborate on access-to-justice projects will become more commonplace.

• **The Washington State Access to Justice Technology Principles.** (2007). *Justice System Journal 27, no.3.* This article presents the experience of Washington's efforts to create a set of principles that would create a balance between the benefits of technology and any effects such benefits would have on access to justice.
MORE ON THE COURTS

- MORE COURTS ARE OFFERING MEDIATION PROGRAMS, NEUTRAL EVALUATION AND ASSESSMENT SERVICES.
- NUMBER OF U.S. A.D.R. PROGRAMS INCREASED BY 6 TIMES IN 4 YEARS.
CHANGES IN CORE SKILLS OF LEGAL PRACTICE

• ADVOCACY IN A MEDIATION, SETTLEMENT CONFERENCE OR NEGOTIATION USE

• CONFLICT RESOLUTION ADVOCACY

• AS OPPOSED TO CONVICTION ADVOCACY (CONVINCING A DECISION MAKER)
CORE SKILLS

• AS MEDIATION HAS BECOME MORE COMMONPLACE, LITIGATORS THINK THEY KNOW ALL ABOUT IT. AS A RESULT, THEY HAVE BEEN TRYING TO MAKE THE MEDIATION PROCESS AN ADJUNCT OF LITIGATION WITHOUT REALIZING THAT IT IS A DIFFERENT PROCESS. THEY FAIL TO USE MEDIATION TO ITS FULL POTENTIAL AND CAN INSTEAD IMPEDE SETTLEMENT.

LOUISE LAMOTHE, MEDIATOR (2010)
CORE SKILLS

• TRADITIONAL ADVOCACY FOCUSES ON FACT, LAW AND RIGHTS BASED ARGUMENTATION THROUGH RESEARCH AND LOGIC.

• CONFLICT RESOLUTION ADVOCACY REQUIRES EMOTION, AWARENESS, BARGAINING TOOLS, INTEREST BASED ASSESSMENT, EFFECTIVE COMMUNICATION.
CLIENT INVOLVEMENT

SELF DETERMINATION PRINCIPLES AND A NEW OPPORTUNITY FOR CLIENTS TO BE PARTNERS IN THEIR OWN PROCEEDING.
CLIENT INVOLVEMENT

HOW DOES THE CLIENT EFFECTIVELY PARTICIPATE AS A PARTNER?
AN EVERCHANGING CLIMATE

• ONLINE DISPUTE RESOLUTION
• MEDIATION ARBITRATION HYBRIDS
• STRUCTURED NEGOTIATION
• OMBUDS PROCESS
• WHAT’S ON THE HORIZON?
Future Proofing Dispute Resolution

Larry Bridgesmith
“We must open our minds to innovative approaches and to leveraging technology to identify new models to deliver legal services. Those who seek legal services expect us to deliver legal services differently. It is our duty to serve the public, and it is our duty to deliver justice, not just to some, but to all.”

Practical Technology Tools

Deconstructing the DR Process

Intake

Storytelling and Discussion

Generating Ideas and Options

Agreements

@lbridgesmith
Practical Technology Tools

“What We Do”

Facilitate Communication
Manage Information
Manage Group Dynamics
Practical Technology Tools

Application/Platform Issues

By Function

or

Cradle-To-Grave
AI – “The science and engineering of making intelligent machines.” 1956
AI ≠ Singularity

- Potah to?

- Tomato?
1500+ Legal Tech Startups
AI in DR? = Interoperability

- Virtual personal assistants
- Natural language processing
- Machine learning
- Recommendation engines
- Video Content Recognition

Infinitely configurable platforms with real time data integration across technologies

@lbridge smith
Sully
Will a ‘Microsoft Office Suite’ for Legal AI Ever Emerge?

17th March 2017  artificiallawyer  0
Strategic Interoperability Partners

- **Clause**: AI, blockchain, IoT for smart contracts
- **Intraspexion**: AI for litigation risk early warning system
- **ROSS**: AI for legal research
- **kim**: AI for process automation

**DASH**
leverages technology to help lawyers deliver legal services differently.
F-22 Lawyers/Mediators

L + T = A2J

Much more than pro bono
Future Proofing Dispute Resolution

Larry Bridgesmith