INTERVIEWING WISELY IN A CHALLENGING MARKET

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Interviewing Wisely in a Challenging Market

November 8, 2013 | 1:00 PM Eastern

Faculty Bios

Liz Price is the Professional Personnel Partner for Alston & Bird LLP. In that role, she oversees associate hiring, among other things, and is a former Alston trial attorney. Liz is a leader in the Atlanta Bar Association and Foundation, and served in the U.S. Army as an interrogator and linguist.

Evan Anderson is the Director of the Diversity Recruiting Practice and Managing Director of the San Francisco office of BCG Attorney Search. He was previously a senior legal career advisor for Shannon & Manch LLP. He holds a Master of Science in Counseling from Johns Hopkins University.
Moderator Bio

Kathy Morris
founded Under Advisement, Ltd. in 1988 to assist law students and lawyers in their job searches and to help them manage their careers. She began her career as a criminal defense lawyer, became a leader in attorney professional development, and is a widely published author and frequent public speaker. She was also the original creator and director of the ABA Career Resource Center. Kathy holds a JD from Northeastern University School of Law in Boston.

Program Agenda

• Faculty Discussion
• Tips on the Topic
• Audience Question...
• Agree/Disagree
• ...More Audience Questions
• TakeAways
• ABA Resources
• Next Topic in our Series
• Live Chat
Types of Job Interviews

- **Traditional**
- **Telephone**

- **Behavioral**
- **Video Chat**

- **Situational**
- **Group / Panel**

Top Issues

- Effectively Communicating Your Value
- Avoiding Interview Landmines
- Turning Tough Questions to Your Advantage
- Advocating without Arrogance
- Understanding What Interviewers are Seeking

and more...
Tips on the Topic

Know the Employer: its practice areas, capabilities and offices

Know Yourself: what you “must have” where you work v. “it would be nice” v. “it doesn’t matter”

Do a mock interview as often as possible

Answer all questions confidently...and move on

Interviewing Wisely in a Challenging Market

Question?

From Program Participants ...
Agree/Disagree

The state of the market has no bearing on how you should interview.

Interviewing Wisely in a Challenging Market

Agree/Disagree

Interviewees should have a question...or two...
ready to ask an interviewer.

Interviewing Wisely in a Challenging Market
More Audience Questions

It may be what is *un*said but observed that tells you more about a place than the time you actually spend interviewing there.

TakeAways
TakeAways

It may be what is *unsaid* but observed that tells you more about a place than the time you actually spend interviewing there.

After you’ve accepted an offer...close the loop with those who interviewed you and assisted in the networking process in your job search.

Interviewing Wisely in a Challenging Market

ABA CareerAdvice Live Site

Download October’s program at ambar.org/4advice
Tailor Your Career to Fit Your Strengths

Initial 2014 Programs:  1:00 PM Eastern, Second Fridays
Motivating Your Supervisors to Give it to You Straight
Alternative Careers:  One Degree, Plenty of Latitude

And next month...

Visit the CareerAdvice Live Page Often
Next Month’s Program

Top Traits for Success on the Job

December 13, 2013
1:00 pm Eastern

Featuring Paula Davis-Laack and Jim Lovelace

Register on ambar.org/4advice

TODAY...
We are having our first Live Chat
after the program.

Join us at ambar.org/careerchat

Interviewing Wisely in a Challenging Market will be archived
on ABA CareerAdvice LIVE!

Go to ambar.org/4advice to download it.

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