How to Find an Alternative Career as a Lawyer

February 12, 2016 | 1PM ET

Today’s panel

Our moderator, Casey Berman, is a graduate of University of California Hastings College of the Law, and is a current management consultant and former in-house counsel based in San Francisco. He also is the founder of Leave Law Behind, a blog and community that focuses on motivating and guiding attorneys to find alternative careers.

Learn more: www.leavelawbehind.com

Gabe Rothman

Formerly an attorney focused on construction defects litigation, Gabe Rothman set his sights on moving into technology and taught himself how to become a technology and business process consultant specializing in the Salesforce.com ecosystem and other cloud applications. Gabe has become highly successful at identifying and developing high ROI solutions for clients across numerous verticals.

Gabe is currently the Director of Sales Systems (Systems Architecture) for Lookout, a leading cybersecurity company.
Dan Leary

Dan Leary was an associate in the Washington, D.C. office of Arnold & Porter, LLP for seven years, focusing on financial services and securities matters. He is now Vice President, Operations and Accounts, at a LegalTech startup that is helping companies improve their legal spending.

WEBINAR OVERVIEW

I. Real life stories of lawyers finding alternative careers
   I. Gabe Rothman
   II. Dan Leary

II. The 5 keys to finding an alternative career
   I. Getting better with money
   II. Resolving our need for identity
   III. Sincerely understanding what we are good at
   IV. Facing our fears
   V. Getting out there

Real life stories of lawyers finding alternative careers

I. Gabe Rothman
II. Dan Leary
Getting better with money
I. The (emotional/psychological) issues we have with money
II. Financial planning is essential
III. There is real value we can provide in an alternative career (and be paid for)

Resolving our need for identity
I. Why our ego and identity are tied to always being a lawyer
II. We’ve already received the ROI on law school … It’s OK to make a shift in life
III. And actually, if we move to an alternative job, we never really stop being a lawyer

Sincerely understanding what we are good at
I. Don’t worry about getting that alternative job … instead, let’s focus on what we are good at
II. What do people compliment us on? What do we do for free? For what advice do people come to us?
III. Let this inform our job search
Facing our fears

I. We have many fears around moving to an alternative job
II. We need to realize that, yes, it’s really all in our head
III. So, let’s get comfortable with the fact that we may not get rid of our fears, but we can mitigate them so they don’t obstruct our path

Getting out there

I. Explore and feel good with our strengths and skills
II. Then, find alternative jobs whose requirements call for those strengths and skills
III. Meet people who have these jobs. Take them out to coffee. Research the jobs. If we like them, get more leads. Create opportunities. Land an alternative job.

Thank you for attending

Next month’s webinar: March 11 at 1 p.m. ET “Elevate Your Awareness, Enhance Your Presence”
Moderator: Susan Fine, George Washington University Law School
Check abalcc.org for registration info next week

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