



YOUNG LAWYER COMMITTEE NEWSLETTER

March 2016

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April 7-9, 2016
Montréal, QC, Canada

Editorial Board

[Sara Bussiere](#)

[Michele Ramos](#)

Message from the Chair

Greetings, YLC members!

I hope that all of you have had a great start to the New Year. The YLC Executive Committee has been hard at work since the new ABA year began last September, and we are excited about the programs and initiatives that we have planned for this year and beyond. The Young Lawyer Committee is charged with encouraging its members to get involved with the Business Law Section and we do our best to serve as a bridge to active participation in the Section.

As you all know, the Business Law Section Spring Meeting is set for April 7-9 in Montreal. We have some great CLE programs scheduled, and we hope that you will be able to attend them all. The Spring Meeting is also a great chance to get to know your fellow young lawyers and to learn more about YLC and the Business Law Section, and we hope that you will take advantage of the many social events during the Meeting as an opportunity to engage with our members. I look forward to seeing you in Montreal!

Best,

L. Monty Garside
Chair



2016 Business Law Section Spring Meeting: Young Lawyer Track

The Business Law Section Young Lawyer Committee proudly announces the return of the Young Lawyer Track, the YLC's preeminent event, for the 2016 Spring Meeting. The Young Lawyer Track provides programming specifically designed for young lawyers, scheduled in a "track" format and presented throughout the meeting. Young Lawyer Track programs are open to all Spring Meeting attendees. The Young Lawyer Committee is excited to present a diverse and exciting line-up of programs, some of which are featured below. We also highlight and encourage all to attend the ice breaker reception on Thursday, April 7 at 5:00 p.m., which is a great event to network and socialize with friends

new and old. We look forward to seeing you there!

Featured Panels:

Corporate Structures, Instruments, and Other Things to Know When Representing Entrepreneurs

Representing start-ups, entrepreneurs, and emerging companies can be among the most rewarding (and challenging) experiences in a business lawyer's career. This program will examine the skill, resources, and experiences necessary to guide your business clients through formation, operation, and succession. Featuring insights from leading business law attorneys, *Corporate Structures, Instruments, and Other Things to Know When Representing Entrepreneurs*, is a must attend CLE program during this year's ABA Business Law Section Spring Meeting in Montreal.

Dealing with Difficult Clients and High Conflict Personalities

Every lawyer at some point in his or her career will run across difficult clients or people with high-conflict personalities. This program will explore how to effectively deal with the different types of difficult clients and high conflict personality traits, including micromanaging, second-guessing, moving the goalposts, demanding priority over other clients, having too many cooks in the kitchen, unrealistic expectations, excessive emotional attachment or investment in issues, and the billing problems that often accompany the foregoing. Additionally, this program will discuss ethical issues that can arise when dealing with such personalities, including withdrawing from representation, communications with unrepresented parties, candor to the tribunal, malpractice, and the dangers of relying on your client's representations instead of performing your own due diligence.

The program, which will encourage audience participation and input, is scheduled for Friday, April 8, 2016, from 10:30 AM to 12:30 PM. It will be moderated by Jared Perez of Wiand Guerra King, P.A., and the panelists will be Jonathan M. Stemerma of Elliott Greenleaf, P.C., Neal A. Jacobs of Jacobs Law Group, PC, Ruzbeh Hosseini of Cambridge LLP, and Paige A. Greenlee of Greenlee Law PLLC.

Don't Forget Insolvency Issues When Lawyering Deals

On Thursday, April 7, 2016, at 10:30 a.m. at the ABA Business Law Section Spring Meeting in Montreal, the Young Lawyer Committee and the Business Bankruptcy Committee will jointly present Don't Forget Insolvency Issues When Lawyering Deals. The panel presentation will focus on and highlight possible insolvency and bankruptcy law related risks that should be considered when your client acquires or sells a business—even when no present insolvency/bankruptcy is looming. The panel will provide an introduction to basic insolvency/bankruptcy law issues, common buyer-seller fact patterns that pose possible risks and how they might be managed with transaction structuring strategies, selection of type of acquisition entity, third party contract diligence, and careful drafting.

The risks and complications of unpredictable future insolvency developments should not be overlooked by transactional/corporate lawyers when they are negotiating and drafting business sale/purchase transactions. Litigators and bankruptcy lawyers of all levels of seniority will benefit from the panel's focus on issue-spotting in the transactions context. The April 7 panel presentation will provide an array of perspectives from panelists Mark S. Chehi and Faiz Ahmad of Skadden, Arps, Slate, Meagher & Flom LLP; Matthew J. Ochs of Holland & Hart LLP; Craig D. Gear of Young Conway Stargatt & Taylor LLP; and moderator Freddi Mack of K&L Gates LLP.

What Business Lawyers Need to Know About Privacy Law

Data privacy has become a major concern for individuals and businesses in a variety of sectors, including finance, education, health care, insurance, private equity and professional services. Privacy concerns present in a wide variety of situations when working with clients and counsel need to be cognizant of when

those concerns may arise and how to best deal with them.

Through the use of case studies, the seminar will provide an overview of the privacy issues young lawyers may face when representing clients in a variety of contexts and matters. Examples will include the development of software, mergers and acquisitions, health care providers, financial institutions, data breaches, among others. Attendees will learn what "red flags" to be on the lookout for and how to best protect their clients.

Full Schedule of Young Lawyer Committee Programs and Events:

Thursday, April 7

10:30 a.m.-12:30 p.m.

Program: Don't Forget Insolvency Issues When Lawyering Deals

Fairmont

Gatineau, Convention Level

Presented by: Young Lawyer

2:30-4:30 p.m.

Program: Corporate Structures, Instruments and Other Things to Know When Representing Entrepreneurs

Fairmont

Gatineau, Convention Level

Presented by: Middle Market and Small Business

Friday, April 8

10:30 a.m.-12:30 p.m.

Program: Dealing with Difficult Clients and High Conflict Personalities

Fairmont

Gatineau, Convention Level

Presented by: Young Lawyer

2:30-4:30 p.m.

Program: Bridging the Generational Divide: How Millennials Can Communicate with Baby Boomers and Succeed in the Workplace

Fairmont

Gatineau, Convention Level

Presented by: Young Lawyer

Saturday, April 9

10:30 a.m.-12:30 p.m.

Program: What Business Lawyers Need to Know about Privacy Law

Fairmont

Gatineau, Convention Level

Presented by: Cyberspace Law

2:30-4:30 p.m.

Program: Choose Your Own Arbitration

Fairmont

Gatineau, Convention Level

Presented by: Dispute Resolution; Young Lawyer

Additional Programs and Events:

Wednesday, April 6

4:00-6:00 p.m.

Beer and Basics

Fairmont

Marquette, Convention Level

Presented by: Consumer Financial Services

6:00-8:30 p.m.

Diversity Networking Reception

Fairmont

Beaver Club, Lobby Level

Presented by: Diversity and Inclusion

Thursday, April 7

8:00-10:00 a.m.

Program: Training the Next Generation of Corporate Counsel: How Clients, Law Firms and Law Schools Can Share the Burden

Hotel Bonaventure

Hampstead, Convention Floor

Presented by: Corporate Counsel; Business and Corporate Litigation; Business Law Education; Young Lawyer

10:30-11:30 a.m.

Young Lawyer Joint Committee Meeting

Fairmont

Terrebone, Executive Level

Presented by: Young Lawyer

Chair: L. Monty Garside, II

5:00-6:00 p.m.

Icebreaker Reception

Fairmont

Beaver Club, Lobby Level

Presented by: Young Lawyer

Chair: L. Monty Garside, II

Friday, April 8

5:00-6:00 p.m.

Advisors Reception

Fairmont

Hochelaga 1, Convention Level

Presented by: Business Law Advisors

Executive Committee Roster

Congratulations to our newly appointed Executive Committee members! If you are interested in hearing about and filling one of our vacant positions, please contact Monty Garside at mgarside21@yahoo.com.

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