

Here's what others are saying about *The Practical Guide to Software Licensing and Cloud Computing, Eighth Edition*:

In this new edition of *The Practical Guide to Software Licensing and Cloud Computing*, Ward Classen offers indispensable guidance and insights into the key contract terms and legal issues around software licensing, including related areas of data protection, cloud computing, and software development and distribution, among many others. This book is a must-read for any licensing practitioner that wants to make sure they will have the most comprehensive understanding of software licensing and cloud computing when negotiating their software investments.

--Bert G. Kaminski, Director, Legal – Google Cloud

The Practical Guide to Software Licensing and Cloud Computing is an essential resource for attorneys and contracting professionals. With an in-depth analysis on a wide range of issues, it is not surprising that it is often cited by courts and academic institutions. The availability of model forms is invaluable, ensuring that it will become the reader's go-to reference manual.

--Sandra A. Jeskie, Partner, Duane Morris LLP

Ward Classen brings his extensive knowledge of software licensing to this invaluable guide. Practitioners will appreciate the numerous insights into every corner of the contracting process, covering a multitude of licensing models. Ward effortlessly blends the nuts-and-bolts of software licensing with practical discussions of the cases and legal authorities that inform today's best practices. All of this is expertly framed in the context of the modern software industry, and the unique challenges facing software licensors and licensees.

--Anthony Ramirez, Partner, Morrison & Foerster