The Mergers & Acquisitions Committee lives at the intersection of “what you know” and “who you know.” This Third Edition of our best-selling *Using Legal Project Management in Mergers and Acquisitions Transactions* is an indispensable resource for every deal lawyer who wants to know how to drive efficiency and value for increasingly sophisticated and demanding clients.

The ways in which we get things done as a society—whether involving the assembly of automobiles, the distribution of information, or the development of vaccines—have changed radically and rapidly over recent years. And the pace of change is ever accelerating. Den White and Byron Kalogerou, our editors of this Guidebook, have long recognized that the practice of law is not immune from that reality. That recognition has impelled them to further supplement and improve this proven resource for transaction lawyers.

The overarching goal of LPM is to empower deal lawyers to run transactions more efficiently and effectively. In the current environment where many of us are working remotely, LPM also facilitates working together more collaboratively and seamlessly, even where we may not be in the same room.

In this Third Edition, the editors have expanded these broad LPM goals by developing new cutting-edge tools for M&A transactions and adding an entirely new segment—international joint ventures. They have also harnessed technology to make the toolkit more accessible and user friendly. In short, the Guidebook continues to be a unique and invaluable tool for deal lawyers.

As we know, the art of the deal is fundamentally about people, price, and process. On the Committee’s behalf, I extend our appreciation to Byron and Den for their leadership in helping deal lawyers evolve from the dogpile approach to thoughtful, increasingly tech-enabled processes that drive client value and satisfaction (as well as more time for golf).

Wilson Chu
Chair, Mergers & Acquisitions Committee