

About the Authors

Arthur G. Greene was formerly a partner with a 70-lawyer New Hampshire firm, where he practiced law for more than 30 years and served as managing partner. He later founded a small firm before transitioning his career to consulting with small and mid-sized law firms. Arthur's consulting practice focuses on both practice management and the strategic and financial aspects of maintaining a healthy firm. His services involve long-range planning, retreats, governance and compensation matters, mergers and acquisitions, transitions, succession planning, business development, and associate career planning and support issues. He is a former chair of the American Bar Association's Law Practice Division and is a fellow of the College of Law Practice Management.

Peter D. Roberts holds an M.B.A. and was a legal administrator for 18 years in several law firms on the East and West Coasts. More recently, Peter established and grew the Law Office Management Assistance Program at the Washington State Bar Association over a period of 13 years. He serves on the executive committees of the Solo & Small Practice Section and the Low Bono Section of the Washington State Bar Association. Peter now offers private consulting services to lawyers. He is co-chair of the American Bar Association's Law Firm Finance Committee and writes the Finance column for *Law Practice Magazine*.