The First Edition of this publication appeared in 1992 under the editorship of our colleague Peter J. Klarfeld, who also guided the Second Edition in 2002. For the Third Edition, Peter has passed the baton to us, and we can only hope that we’ve matched Peter’s high standards.

As with prior editions, this is the product of hard work and dedication by more than 60 authors, all of them busy practicing lawyers. That so many of our colleagues give freely of their time and talents to contribute to a broad survey of this important topic attests to their devotion to the law, their colleagues, and the ABA Forum on Franchising.

Chapters for Canada and Mexico have been added to this Third Edition, making this a truly North American publication. To accomplish this, we asked Geoff Shaw at Cassels Brock in Ontario, Canada, and Jorge Mondragón at Gonzalez Calvillo, S.C., in Mexico to serve as country editors. They performed their task admirably. We could not have delivered a North American work without their assistance and persistence.

We offer this Third Edition to our colleagues, and we heartily and enthusiastically thank all of our state and country editors for their hard work, dedication, and generosity.

Michael Gray
Tami McKnew
Editors, Third Edition
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