

About the Author

Sidney G. Saltz practices in the area of commercial real estate. On August 4, 2009, he commenced his own practice, as Sidney G. Saltz, P.C. Mr. Saltz has been involved, on behalf of foreign and domestic clients, in all types of commercial real estate transactions, including development, leasing, acquisition and sale, financing, and 1031 exchanges. He has represented clients in industrial, office, and retail leasing, as well as in ground leases, hotel purchases and sales, movie theater leases, land purchases and sales, and the purchase and sale of large apartment complexes. He has created partnerships, limited liability companies and other joint ventures. He has dealt with construction contracts, on behalf of owners and contractors.

Mr. Saltz handled all the legal in connection with the land acquisition, construction, financing, leasing and disposition (by contribution to an UP-REIT) of a 1.2 million square foot office and retail complex in a Chicago suburb. He represented landlords in leasing tens of millions of square feet of industrial space for over 40 years and he has also represented numerous tenants and property purchasers, including transactions for such clients as Packaging Corporation of America, Continental Grain Company, Joint Commission on Accreditation of Healthcare Organizations, Ready Pac Produce, DeBartolo Development, Chicago Union Station and AMTRAK, and Pennsylvania State

Employees' Retirement System. He is particularly gratified to have represented the American Bar Association when it relocated its offices to Lake Shore Drive in Chicago. He has represented numerous borrowers in connection with construction and permanent financing, and has represented such lenders as Southern Farm Bureau Life Insurance Company, The Northern Trust Company, and LaSalle Bank.

Mr. Saltz is an efficient dealmaker and is skilled at solving problems. Mr. Saltz has developed various forms that have been useful in reducing the time required to negotiate various transaction. For example, with one of his colleagues, he created a generic sublease form that has had wide acceptance nationwide.

Mr. Saltz is an active member of the Real Property Trust and Estate Section of the American Bar Association (RPTE), where he served on the Supervisory Council and on various committees, including the Community Outreach Committee, which provides supplementary legal education to attorneys who are members of minority bar associations. In that connection, he was one of the principal organizers of community outreach courses offered in Chicago and has taught several sessions of those courses. He is now the cochair of that committee. He is a member of an RPTE Task Force seeking to improve the quality and relevance of property courses in law schools. He previously served as vice chair and then as cochair of the Continuing Legal Education Committee of the Real Estate Division of the Section and as chair of various substantive committees and, for two years, as chair of the Leasing Group of the Section.

Prior to commencing the private practice of law, Mr. Saltz clerked for J. Edward Lumbard, the Chief Judge of the United States Court of Appeals for the Second Circuit, in New York City. He received his J.D. cum laude from Yale Law School, and his B.A. magna cum laude in Political Science from Northwestern University.

Mr. Saltz has lectured and written extensively on real estate related subjects.