Most law firms have elderly clients, but few lawyers are skilled at recognizing when someone's mental capacity is declining.


Rosenblatt’s background includes working as a nurse to the elderly, followed by 27 years as a practicing attorney. She now works as a mediator, author and blogger focused on elder law and elder abuse, running the mediation practice and providing advice at AgingInvestor.com in partnership with her husband – licensed psychologist Mikol Davis.

“I wanted to dispel some myths about aging and encourage professionals to face the reality that aging often brings with it impairment,” she told Big Law Business.

The book provides guidance on common myths and stereotypes about the elderly and offers tips for legal and business professionals. Attorneys and other professionals often don't recognize a client’s diminished capacity, especially when the client can carry on intelligent conversations about politics, sports or their families, according to Rosenblatt.

She recommends attorneys include a provision for psychological evaluation to check for cognitive impairment – especially related to financial decision-making – when preparing a trust or living will documents.

Rosenblatt also devotes a section of the book to the topic of family conflicts. She recommends mediation, and offers a suggested role for lawyers in dealing with family disputes.